

Jabra GN

team
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Competitive Overview Compendium

Jabra Enterprise Audio and Video Solutions

START

Welcome to Jabra.

The world's leading professional audio brand for work and life.

Hej, (that's 'hi' in Danish). We're Jabra. Part of the GN Group, creators of award-winning video and audio products, for work and life. For over 150 years, we've innovated and pushed the boundaries of what's possible, engineering technology that's transformed the way people communicate and collaborate all over the world.

Our R&D expertise encompasses audio and video. From consumer earbuds and gaming headsets, to equipping call centers, meeting rooms and front-line workers, to military and medical-grade hearing solutions, we've built customer trust and a reputation of quality, durable and reliable audio and video tech which meets a diverse range of customer needs.

The people and organizations (including 80% of Global Fortune 100 companies) that rely on us don't stop – and we won't either. That's why we continue to break fresh ground with future-proof solutions, delivering a constant stream of software and firmware updates, as well as dedicated partner support resources and certified training.



“We design and engineer technology that frees people to work, live and communicate how and where they want to, equipping them with the tools to live their life to a new rhythm.”

Peter Karlstromer, CEO

ABOUT

EVOLVE2

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JABRA EVOLVE2

The next generation in professional headsets

We've reimaged our best-selling Evolve headsets - used by over 30 million professionals worldwide - to create a crystal-clear audio experience across all hybrid locations.

With fantastic focus-boosting features including upgraded noise-cancellation, enhanced microphones for the Open Office, and our groundbreaking Jabra AirComfort technology, our ultra-flexible Evolve2 headsets help people collaborate and concentrate in unbelievable comfort, wherever they choose to work.

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EVOLVE2 SERIES

It's not just new in every way. It's the new standard.

EVOLVE2 BUDS

Professional true wireless earbuds with ANC

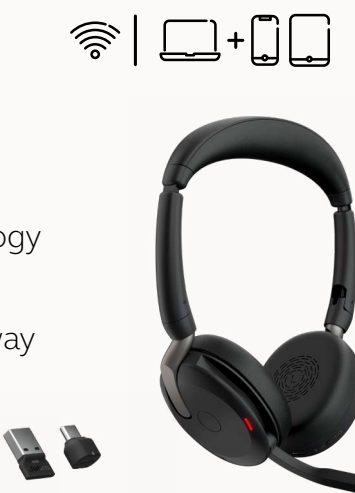
- Focus anywhere with Active Noise Cancellation (ANC)
- Advanced Bluetooth Multipoint connectivity
- Jabra MultiSensor Voice™ for professional calls on the go
- Plug-and-play USB adapter enhances sound & connection
- Ultra-compact, comfortable design
- Up to 33 hours battery
- UC and Microsoft Teams certified variants available



EVOLVE2 65 FLEX

Professional foldable headset with Hybrid ANC

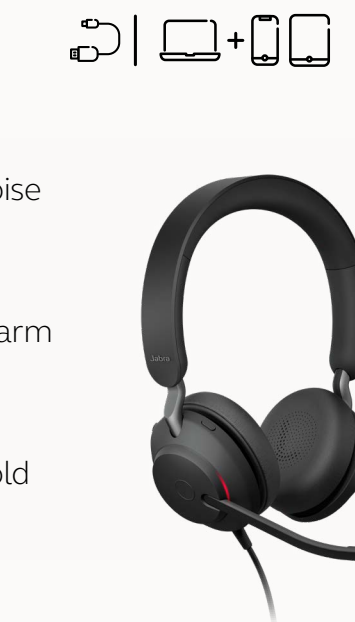
- Unique fold-and-go design for portable professionalism
- Out-of-this-world comfort with Jabra Air Comfort technology
- Best-in-class Hybrid Active Noise Cancellation* (ANC)
- With Jabra ClearVoice microphone technology and hideaway boom arm mute
- Premium sound for calls and music
- UC and Microsoft Teams certified variants available



EVOLVE2 40

Professional corded headset

- New angled design with memory foam ear cushions for noise isolation like never before
- 360° busylight visible from all angles
- With Jabra ClearVoice microphone technology and boom arm mute
- Powerful leak-tolerant 40mm speakers
- All-day comfort, with soft memory foam cushions that mold to your ears' contours
- Choose between USB-A or USB-C variants
- UC and Microsoft Teams certified variants available



EVOLVE2 85

Professional wireless headset with Digital Hybrid ANC

- Digital hybrid Active Noise Cancellation (ANC), and incredible noise isolation
- 360° busylight, visible from all angles
- With Jabra ClearVoice microphone technology and hideaway boom arm mute
- Up to 37 hours battery life
- Powerful 40mm speakers and AAC codec
- All-day comfort, with soft memory foam and an ergonomic design
- UC and Microsoft Teams certified variants available



EVOLVE2 55

Professional wireless headset with ANC

- Silence your surroundings with Active Noise Cancellation (ANC)
- Out-of-this-world comfort with Jabra Air Comfort technology
- With Jabra ClearVoice microphone technology and boom arm mute
- Optimized sound for professional and personal use
- Dual connectivity, plug-and-play, and up to 30m/100ft wireless range
- UC and Microsoft Teams certified variants available



EVOLVE2 30

Professional corded headset

- Ultra-lightweight for enhanced all-day comfort
- With Jabra ClearVoice microphone technology
- 28mm speakers for outstanding audio
- Noise-isolating design
- Reinforced steel headband & slider for increased durability
- Integrated busylight for instant 'do not disturb' mode
- UC and Microsoft Teams certified variants available



EVOLVE2 75

Professional wireless headset with ANC

- Adjustable Jabra Advanced Noise Cancellation (ANC)
- With Jabra ClearVoice microphone technology and hideaway boom arm mute
- 360° busylight, visible from all angles
- Up to 36 hours battery life
- All day comfort with increased ventilation and reduced pressure
- UC and Microsoft Teams certified variants available



EVOLVE2 50

Professional corded headset with ANC

- Silence your surroundings with Active Noise Cancellation (ANC)
- Designed for maximum comfort with Jabra Air Comfort technology
- With Jabra ClearVoice microphone technology and boom arm mute
- Optimized sound for professional and personal use
- Fast plug-and-play and dual connectivity
- UC and Microsoft Teams certified variants available



UC and Microsoft Teams certified variants available

All Evolve2 headsets are certified for leading virtual meeting platforms.

Find out more

*Class is defined as competitors in the same price range. Refer toJabra.com/commercial-claims

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COMPETITIVE OVERVIEW

JABRA EVOLVE2 BUDS

				
	Company	Jabra	Logitech	Apple
	Product name	Evolve2 Buds	Zone True Wireless	AirPods Pro
	Price (MSRP)	\$269	\$299	\$249
AUDIO CAPABILITIES	Calls	4 microphones and 2 VPU sensors	6 microphones	4 microphones
	Music	AAC, SBC Customizable EQ MySound for Music		AAC Audio Sharing Spatial audio
DEVICE FEATURES AND SPECIFICATIONS	ANC	Adjustable Feedforward ANC	Adaptive Hybrid ANC	Adaptive Hybrid ANC
	Battery time - calls	5h	Up to 6h	Up to 3.5h
	Battery time - music	Up to 8h	Up to 6h	Up to 4.5h
	Battery time total - earbuds and charging case	Up to 33h	Up to 18h	More than 24h
	Durability	IP57	IP68	IPx4
	Voice Assistant	Alexa Built-in	-	Siri
	Design	Closed	Semi-open	Semi-open
	Buttons	Physical	Physical	Touch
	Other	Jabra Sound+ Jabra Direct Jabra Xpress SafeTone™	Logi tune mobile app Logi tune PC app Logitech Sync	

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COMPETITIVE OVERVIEW

JABRA EVOLVE2 65 FLEX



	Company	Jabra
	Product name	EVOLVE2 65 FLEX
	Price (MSRP)	\$329
PORTABILITY	Full foldability	Yes
WIRELESS CAPABILITIES	Wireless range (m/ft)	30m/100ft
	Wireless adapter type	USB-A/USB-C
	Bluetooth® version	5.2
AUDIO CAPABILITIES	Active Noise Cancellation type	Jabra Hybrid Active Noise Cancellation (best-in-class*)
	Microphone type	Jabra ClearVoice
	Premium Microphones for Open Office Certification	Yes
	Hearing protection	PeakStop™, Jabra SafeTone™, EU Noise at Work, G616
DEVICE FEATURES AND SPECIFICATIONS	Device weight stereo (g)	136g
	Battery life (h) – ANC/busylight off	20h
	Charging device	USB-C, Optional wireless charging stand
	Comfort	Jabra Air Comfort
	Busylight	Yes
	Discreet boom arm	Yes
	Personalisation	Jabra Direct, Jabra Sound+
	Remote management & insights	Jabra Xpress
CERTIFICATIONS	UC certifications	Microsoft Teams, Zoom, Google Meet

	Poly
	VOYAGER FOCUS UC 2
	\$329
	No
	50m/164ft
	USB-A/USB-C
	5.1
	Hybrid Active Noise Cancellation
	Acoustic Fence
	Yes
	SoundGuard DIGITAL
	175g
	25h
	Optional charging stand
	Headband Comfort
	Yes
	No
	Poly Lens
	Poly Lens Cloud
	Microsoft Teams

	Poly
	VOYAGER FOCUS UC
	\$279
	No
	30m/98ft
	USB-A/USB-C
	4.1
	Active Noise Cancellation
	Acoustic Fence
	Yes
	SoundGuard DIGITAL
	155g
	10h
	Magnetic desktop charging stand
	Headband Comfort
	Yes
	No
	Poly Lens
	Poly Lens Cloud
	Skype for Business

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* Refer to jabra.com/commercial-claims



COMPETITIVE OVERVIEW

JABRA EVOLVE2 55



	Company	Jabra	Poly	Logitech
	Product name	EVOLVE2 55	POLY VOYAGER FOCUS UC	LOGITECH ZONE WIRELESS
	Price (MSRP)	\$269	\$332	\$229
WIRELESS CAPABILITIES	Wireless range (m/ft)	Up to 100m/30ft	Up to 100m/30ft	Up to 100m/30ft
	Wireless adapter type	USB-A/USB-C	USB-A/USB-C	USB-A, USB-A to USB-C adapter
	Bluetooth® version	5.2	4.1	5.0
AUDIO CAPABILITIES	Active Noise Cancellation (ANC)	Feedback ANC	Hybrid ANC	Feedback ANC
	Microphones	4	6	4
	Premium Microphones for Open Office Certification	Yes	No	No
	Hearing protection	Jabra SafeTone™ including PeakStop™ and EU Noise at Work, G616	SoundGuard	IEC 62368-1 and EN 50332 certified
DEVICE FEATURES AND SPECIFICATIONS	Device weight stereo (g)	Stereo: 130g	Stereo: 155g	Stereo: 180g
	Battery life (h) – ANC/busylight off	16 hours talk time 18 hours listening time	12 hours talk time 15 hours listening time	15 hours talk time 16 hours listening time
	Charging device	USB-C, optional foldable charging stand	Micro-USB, optional charging stand	USB-C, optional wireless charging stand
	Comfort	Jabra Air Comfort technology	Headband Comfort	Headband Comfort
	Busylight	360 integrated busylight	No	No
	Personalisation	Jabra Sound+, Jabra Direct, Jabra Xpress	Poly Lens	Logi Tune
	Remote management & insights	Jabra Direct, Jabra Xpress	Poly Lens Cloud	Logi Tune
CERTIFICATIONS	UC certifications	Google Meet, Microsoft Teams, Zoom	Google Meet, Microsoft Teams, Zoom	Google Meet, Microsoft Teams, Zoom

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COMPETITIVE OVERVIEW

JABRA EVOLVE2 50

				
	Company	Jabra	Poly	Logitech
	Product name	EVOLVE2 50	POLY BLACKWIRE 8225	LOGITECH ZONE WIRED
AUDIO CAPABILITIES	Active Noise Cancellation (ANC)	Feedback ANC	Hybrid ANC	No
	Premium Microphones for Open Office Certification	Yes	Yes	Yes
DEVICE FEATURES AND SPECIFICATIONS	Comfort	Jabra Air Comfort technology	Headband Comfort	Headband Comfort
	Device weight stereo (g)	149g	186g	211g
	Dual connectivity	Yes	No	No
	Connection interface	USB-A/USB-C	USB-A/USB-C	USB-C, USB-C to USB-A adapter
	Busylight	360° integrated busylight	Inline controller	No
CERTIFICATIONS	UC certifications	Google Meet, Microsoft Teams, Zoom	Google Meet, Microsoft Teams, Zoom	Google Meet, Microsoft Teams, Zoom

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COMPETITIVE OVERVIEW

JABRA EVOLVE2 30



		JABRA EVOLVE2 30	JABRA EVOLVE 30	PLT BLACKWIRE 5220	EPOS ADAPT 165	LOGITECH H650E	YEALINK UH36 DUAL
Concentration	Price	\$99	\$79	\$109	\$80	\$99	\$89
	Passive Noise Cancellation (PNC)	Yes	Yes	Yes	Yes	Yes	Yes
	Busylight	Yes	No	No	No	Yes	No
Collaboration	UC Certification	Yes	Yes	Yes	Yes	Yes	Yes
	MS Teams Certification	Yes	Yes	Yes	No	No	Yes
	Premium Microsoft Open Office microphones	Yes	No	No	No	No	No
Flexibility	Connectivity	USB-A, USB-C	USB-A, USB-C, 3.5mm jack	USB-A, USB-C, 3.5mm jack	USB-A, USB-C, 3.5mm jack	USB-A	USB-A, 3.5mm jack
	Asset Management/ 3rd party SDK	Yes	Yes	No	No	No	No
Other	Management software	Jabra Xpress and Jabra Direct	Jabra Xpress and Jabra Direct	Plantronics Manager Pro (Paid)	EPOS Connect	No	Yealink Device Management Platform
	Sound protection	Jabra SafeTone™	Jabra SafeTone™	SoundGuard	ActiveGard™	Logitech Sound Protection	No
	Ear-cushions	Leatherette covered memory foam	Leatherette	Leatherette	Leatherette / Foam	Leatherette	Leatherette

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JABRA ENGAGE

Industry-Leading Headsets for Maximum Call Centric Performance

After analyzing over 10,000 calls, we've uncovered the hidden cost of background noise on both finances and the key performance indicators of contact centers.

Background noise causes twice as many interruptions to calls, leading to a 10% increase in the average call length and a 10% drop in customer satisfaction scores.

Jabra Engage headsets suppress 80% more background noise than MS Teams Open Office Premium certification requires. The result is improved conversation quality, less interruptions, 10% shorter calls, and happier customers.

By cutting the average call handling time, agents are available to take more calls than ever before, ensuring that the initial investment pays itself back in weeks.

Introduce real-time call quality data and fix any issues before they arise, with AI-enabled Engage headsets. Boasting advanced voice recognition technology and designed to be comfortable all day long, these are designed for maximum customer satisfaction, inside and outside the call center.

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COMPETITIVE OVERVIEW

JABRA ENGAGE 50 II & ENGAGE 40



		ENGAGE 50 II	ENGAGE 40	POLY ENCORE PRO 700 SERIES	EPOS IMPACT SC 600 SERIES
Connect	MSRP headset & link (USD)	Engage 50 II Stereo \$299 Engage 50 II Mono \$279	Engage 40 Stereo \$239 Engage 40 Mono \$219	EncorePro 715 USB Mono \$189 EncorePro 725 USB Stereo \$209	SC 660 USB Stereo \$239 SC 630 USB Mono \$199
	Product Launch Year	2022	2022	2014	2013
	Warranty	3 years	3 years	3 years	3 years
	Ringer	Adjustable SmartRinger (rings when headset is lying on the desk) in control unit	No	No	No
	Link control unit	Optional, detachable & programmable control unit with wheel volume control	Optional, can also be used with Engage 50 II link controller	Inline control unit	Inline control unit
	Call Control	Integrated with selected contact center platforms ¹	Integrated with selected contact center platforms ¹	Integrated with selected contact center platforms	Integrated with selected contact center platforms
	Certifications & compatibility	Works with all leading contact center platforms. Certified for Amazon Chime, Cisco Webex, Google Meet, Microsoft Teams and Zoom	Works with all leading contact center platforms. Certified for Amazon Chime, Cisco Webex, Google Meet, Microsoft Teams and Zoom	Certified for Skype for Business and Optimized for Microsoft® Lync®. Built for UC&C applications and soft-phones from Avaya, Cisco and others ³	Works with leading contact center platforms. Certified for Microsoft Teams
Focus	Comfort	Ultra lightweight 45-65g (depending on wearing style) Comfort maze pattern Headband padding (stereo version only)	Ultra lightweight 45-63g (depending on wearing style) Comfort maze pattern	53-78 g (depending on wearing style)	59-95 g (depending on wearing style)
	Busylight	Yes	Yes	No	No
Conversation	Microphone	Intelligent 3-microphone system and up to 36dB of background noise cancellation	Professional-grade 2-microphone system for crystal-clear conversations	Uni-directional noise-cancelling microphone	Ultra noise-cancelling single microphone
	Speakers	Super wideband	Super wideband	Wideband	Wideband
Transform	Live in-call guidance included	Engage+ software ² notifications for: Background noise Cross-talk Silence Boom-arm position correction Post call summary	Engage+ software ² notifications for: Background noise Cross-talk Silence Post call summary	N/A	N/A
	Headset data system integration	Open SDKs & Jabra integration service	Open SDKs & Jabra integration service	No	No

Find out more about Engage 50 II on [jabra.com](#)

You can find more about Engage 40 on [jabra.com](#)

¹ Software may be needed for configuration. Refer to [jabra.com/platforms](#)
² Free software download required. Integrations available for selected platforms. See [jabra.com/Engageplus](#) for more details.
³ Requires Plantronics Hub which has also been discontinued and replaced by Poly Lens



COMPETITIVE OVERVIEW

JABRA ENGAGE 55



WIRELESS CAPABILITIES	Company	Jabra	Poly	EPOS
	Product name	ENGAGE 55	POLY SAVI 8200 UC SERIES	EPOS SDW 5011, 5031, 5061
	Price (MSRP)	\$307-359	\$341-506	\$309 - 439
	Wireless range (m/ft)	150m / 490ft	100m / 328ft	135m / 442ft
AUDIO CAPABILITIES	Wireless adapter type	Puck-style flexible USB-A / USB-C	USB-A / USB-C stick	USB-A stick
	Wireless security	DECT Security Level C Plus FIPS 140-2 AES 256-bit encryption	DECT Security Level A	DECT Security Level C
	PNC/ANC	PNC	ANC	PNC
DEVICE FEATURES AND SPECIFICATIONS	Microphone	MOS 4.9 Open Office Standards	MOS 4.03 Open Office Standards	Two-microphone system
	Device weight (g) – variant dependent	Engage 55 Stereo: 83g Engage 55 Mono: 57g Engage 55 Convertible (earhook): 21g	Savi 8220 Stereo: 160g Savi 8210 Mono: 115g Savi 8240/8245 Convertible (earhook): 21g	SDW 5061 Stereo: 136g SDW 5031 Mono: 100g SDW 5011 Convertible (earhook): 44g
	Battery life (hours) – up to	13 hours for Stereo/Mono. 9 hours for Convertible	13 hours for Stereo/Mono 7 hours for Convertible	14 hours for Stereo/Mono 10 hours for Convertible
	Charging device	Micro USB cable (included) or optional charging stand	USB-C cable and charging stand (included)	Proprietary cable (included) or optional charging stand
	In-call charging	Yes ¹	N/A	No
	Busylight	Yes	No	No
	Software upgradeable	Yes	Yes	Yes
CERTIFICATIONS	UC certifications	Google Meet, Microsoft Teams, Zoom	Google Meet, Microsoft Teams, Zoom	N/A

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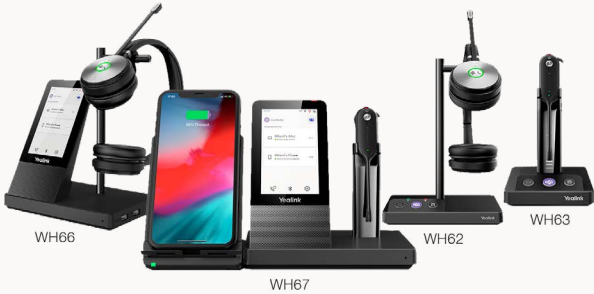
Find out more on [jabra.com](https://www.jabra.com)

¹ Stereo and mono variants. Not recommended for convertible model.



COMPETITIVE OVERVIEW

JABRA ENGAGE WIRELESS 65 & 75

						
		JABRA ENGAGE 65 & 75	POLY SAVI 7300 SERIES	POLY SAVI 8200 OFFICE SERIES	EPOS SDW 5000 SERIES	YEALINK WH6 SERIES
Connect	DECT Security	DECT security step C+	DECT security step C	DECT security step A	DECT security step A	DECT security step A
	Range	Up to 150m	Up to 180m	Up to 180m	Up to 135m	Up to 120m
	Density performance	Up to 3 x better density	Up to 2 x better density	N/A	N/A	N/A
	Devices connected	Up to 5	Up to 3	Up to 3	Up to 3	Up to 2
	Battery time	Up to 13h (replaceable)	Up to 13h	Up to 13h (replaceable)	Up to 14h	Up to 14h
	Microsoft certification	Skype for Business	Microsoft Teams	Microsoft Teams	Skype for Business	Microsoft Teams
	Device management	Included (free of charge)	Optional (paid)	Optional (paid)	Optional (paid)	N/A
Focus	All-day comfort	Super Light	Lightweight	Lightweight	Lightweight	Lightweight
	PNC/ANC	PNC	PNC	ANC*	PNC	PNC
	User Hearing protection	SafeTone 2.0	SoundGuard DIGITAL	SoundGuard DIGITAL	ActiveGard	Basic hearing protection
	Busylight	Yes	No	No	Yes	Yes
Conversation	Microphone quality (Tx) MS standards	Open Office Standards	Open Office Standards	N/A	N/A	Open Office Standards
Transform	Digital experiences	Real-time / Live CC Analytics via SDK	Basic analytics for asset management	Basic analytics for asset management	Basic analytics for asset management	N/A
Price	MSRP (USD)	\$336-\$440	\$399-\$419	\$423-\$473	\$339-\$439	\$169-\$339

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Find out more about Engage 75 on [jabra.com](#)

You can also find more about Engage 65 on [jabra.com](#)

* ANC is available only on the stereo version of this product

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JABRA SPEAK2

World’s number 1 professional speakerphones

With over 9 million sold around the world, Jabra Speak is the most popular professional, portable, speakerphone series on the market.

Transform any space into a meeting room with an upgrade to Speak2, boasting crystal-clear audio and a mic that picks up even the quietest voices. Collaboration has never been this effortless and effective.

1 Refer to Jabra.com/commercial-claims | 2 Super-wideband audio experience requires UC client support, and device support | 3 Initial activation is required via the Jabra Sound+ or Jabra Direct apps

SPEAK2 75

The best professional speakerphone for hybrid working¹

- Super-wideband audio² and a full-range 65mm speaker
- Advanced full duplex audio powers natural conversations
- Four beamforming noise-cancelling microphones
- Microphone quality indicator³ so you know you’re being heard
- Voice Level Normalization equalizes all voices
- Comes with Microsoft Swift Pair & Google Fast Pair
- Certified for leading virtual meeting platforms



SPEAK2 55

Personal USB and Bluetooth speakerphone

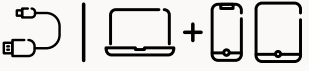
- Full duplex audio for natural conversations
- Four beamforming noise-cancelling microphones
- Voice Level Normalization equalizes all voices
- Full-range 50mm speaker & wideband audio
- Comes with Google Fast Pair
- Certified for leading virtual meeting platforms



SPEAK2 40

Flexible speakerphone with outstanding professional audio

- Full duplex audio for natural conversations
- Four beamforming noise-cancelling microphones
- Voice Level Normalization equalizes all voices
- Full-range 50mm speaker & wideband audio
- Certified for leading virtual meeting platforms



COMPETITIVE OVERVIEW

JABRA SPEAK2 75

						
	Brand	Jabra	Jabra	Epos	Poly	Yealink
	Product name	Speak2 75	Speak 750	Expand 40	Sync 40	CP900
	MSRP \$	369 (w/o dongle)/389 (w. dongle)	380 (w. dongle)	329 (w/o dongle)/369 (w. dongle)	299 (w/o dongle)/349 (w. dongle)	229 (w/o dongle)/259 (w. dongle)
OUTSTANDING AUDIO	No. of microphones	4	1	3	3	6
	Full Duplex	Yes	Yes	Yes	Yes	Yes
	Noise reduction	Echo, noise, reverb	Echo, Noise	Echo, noise, reverb	Echo, noise	Echo, noise
	Pick up range (up to)	2.5 meters	2.3 meters	N/A	2.5 meters	2 meters
	Super-wideband	Yes (for USB only, require all meeting participants with SWB enabled devices & conferencing app)	No (only wideband)	No (only wideband)	No (only wideband)	No (only wideband)
	Voice Level Normalization (Automatic Gain Control; AGC)	Yes (both incoming and outgoing audio)	No	N/A	N/A	N/A
	Microphone Quality Indicator	Yes (enabled in app)	No	No	No	No
	Speaker size	65mm	56mm	N/A	50mm + 2 passive radiators	N/A
FLEXIBILITY	Battery life (up to)	32hrs	10hrs	18hrs	30hrs	12hrs
	Weight	466g	301g	314g	610g	320g
	Pouch	Yes (+88% recycled materials)	Yes	Yes	No	Yes
	Bluetooth	5.2	4.2	5.0	5.1	4.2
	USB Connectivity	Integrated USB C/A	Integrated USB A	Integrated USB C (with separate USB A Adaptor)	Integrated USB A/C	USB A
	IP rating	IP64	No	No	IP64	No
	Easy pairing options	Google Fast Pair, Microsoft Swift Pair	No	NFC pairing	No	N/A
	Software & App support	Jabra Sound+ (for mobile), Jabra Direct (for PC), Jabra Xpress (for enterprise users)	Jabra Direct (for PC), Jabra Xpress (for enterprise users)	EPOS Connect (for PC & Mobile)	Plantronics Hub (for PC & Mobile), Poly Lens (for PC)	Yealink USB Connect (for PC)
CERTIFICATIONS	Certified for leading UC platforms	Microsoft Teams, Zoom, Google Meet	MS Teams, Google Meet	MS Teams, Zoom	MS Teams, Zoom, Tencent	MS Teams
	Certified for leading room systems	Microsoft Teams Room (MTR), Zoom Rooms	No	No	No	No
OTHER	Other	Up to 33% sustainable materials (from mechanical parts)	Supports linking of two devices	N/A	Supports linking of two devices USB A for smartphone charging	N/A

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COMPETITIVE OVERVIEW

JABRA SPEAK2 40/55



		Epos	Jabra	Jabra	Yealink	Poly	Poly
	Brand						
	Product name	Expand SP 30(+)	Speak2 55	Speak2 40	CP700	Sync 20	Sync 10
	MSRP \$	169 (w/o dongle)/ 209 (w. dongle)	189 (w/o dongle)	169 (w/o dongle)	149 (w/o dongle)/ 169 (w. dongle)	139 (w/o dongle)	100 (w/o dongle)
OUTSTANDING AUDIO	No. of microphones	2	4	4	2	3	2
	Full Duplex	Yes	Yes	Yes	Yes	Yes	Yes
	Noise reduction	Echo, noise	Echo, noise	Echo, noise	Echo, noise	Echo, noise	Echo, noise
	Pick up range (up to)	N/A	2.3 meters	2.3 meters	1.5 meters	2 meters	1.5 meters
	Wideband	N/A	Yes	Yes	Yes	Yes	Yes
	Voice Level Normalization (Automatic Gain Control; AGC)	N/A	Yes (outgoing speech)	Yes (outgoing speech)	N/A	N/A	N/A
	Speaker size	N/A	50mm	50mm	N/A	40mm + 2 passive radiators	40mm + 2 passive radiators
FLEXIBILITY	Battery life (up to)	18hrs	12hrs	No	9hrs	20hrs	No
	Weight	314g	280g	245g	220g	360g	280g
	Pouch	Yes	Yes (Approx 86% recycled materials)	Yes (Approx 86% recycled materials)	Yes	Yes	No
	Bluetooth	5.0	5.1	No	4.2	5.1	No
	USB Connectivity	Integrated USB C (with separate USB A adaptor)	Integrated USB C/A	Integrated USB C/A	Integrated USB A	Integrated USB C or Integrated USB A	Integrated USB A (with separate USB C adaptor)
	IP rating	No	IP64	IP64	No	IP64	IP64
	Easy pairing options	N/A	Google Fast Pair	No	N/A	No	No
	Software & app support	EPOS Connect (for PC & Mobile)	Jabra Direct (for PC), Xpress (for enterprise users)	Jabra Direct (for PC), Xpress (for enterprise users)	Yealink USB Connect (for PC)	Plantronics Hub (for PC & Mobile), Poly Lens (for PC)	Plantronics Hub (for PC), Poly Lens (for PC)
CERTIFICATIONS	Certified for leading UC platforms	MS Teams	MS Teams, Zoom, Google Meet	MS Teams, Zoom, Google Meet	MS Teams	MS Teams, Zoom, Google Meet, Tencent	MS Teams, Zoom, Google Meet, Tencent
OTHER	Other	N/A	Contains more than 50% sustainable materials (from mechanical parts)	Contains more than 50% sustainable materials (from mechanical parts)	N/A	USB A for smartphone charging	N/A

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PANACAST SERIES



PANACAST SERIES

VIDEO COLLABORATION. REINVENTED

PANACAST 40 VBS

Small room Android video bar system

- Maximize your small meeting rooms with 180° field of view in 4K video
- Array of beamforming, noise-cancelling microphones and impressive speaker
- Cutting-edge AI-powered video features for more inclusive meetings:
 - Intelligent Zoom that automatically adjusts the field of view in real time
 - Virtual Director that intelligently tracks the active speaker
 - Dynamic Composition that delivers a close-up view of the 4 most recent speakers in the room
 - Intelligent Meeting Space defines room boundaries for a customized virtual meeting space
- Go from box to first meeting in under 12 minutes with a secure, wall-mounted installation.*
- Flexible deployment including optional touch controller and BYOD mode
- Built on Microsoft Device Ecosystem Platform (MDEP) for robust security
- Easy remote management and update with Jabra+
- Certified for Microsoft Teams and Zoom Rooms



PANACAST 50

The award-winning hybrid meeting experience for small to medium size rooms

- 180° field of view delivering wall-to-wall room coverage
- Four powerful speakers and eight beamforming microphones for astounding Jabra sound with full duplex audio, noise suppression, super wide band audio and echo cancellation
- Intelligent meeting room experiences that deliver more inclusive hybrid meetings, including:
 - Intelligent Zoom that automatically adjusts the field of view in real time
 - Virtual Director that intelligently tracks the active speaker
 - Dynamic Composition that delivers a close-up view of the 4 most recent speakers in the room
 - Intelligent Meeting Space defines room boundaries for a customized virtual meeting space
- Network-connected system enables easy remote management and data access
- Real-time whiteboard streaming for more inclusive remote collaboration
- Plug-and-play for fast setup and maximum ease of use
- Certified for Microsoft Teams, Zoom and Zoom Rooms



PANACAST 50 ROOM SYSTEM 2

Updated PanaCast 50 Room System on Windows

NEW

- All the best features of the PanaCast 50 Room System with even more flexibility and performance power
- Two controller options – plug-and-play USB touch controller or network-based IP touch controller
- Upgraded Lenovo Core Gen 2 compute for faster performance
- Bring Your Own Device (BYOD) now supported
- Certified for Microsoft Teams



*Based on GN internal UX testing, March 2025.

PANACAST 50 VIDEO BAR SYSTEM

Medium room Android video bar system

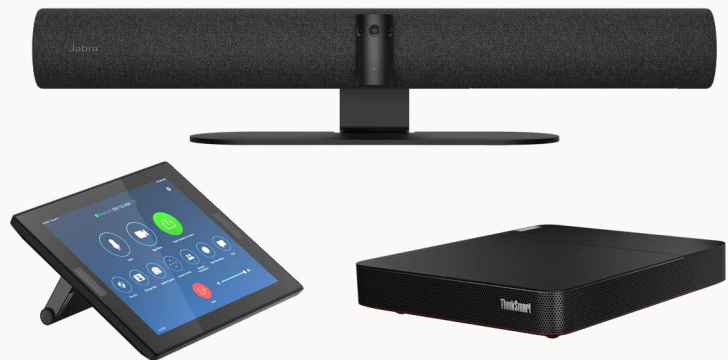
- Maximize your medium meeting rooms with 180° field of view in 4K video
- Four powerful speakers in a zero-vibration stereo setup and full duplex
- Cutting-edge AI-powered video features for more inclusive meetings:
 - Intelligent Zoom that automatically adjusts the field of view in real time
 - Virtual Director that intelligently tracks the active speaker
 - Dynamic Composition that delivers a close-up view of the 4 most recent speakers in the room
 - Intelligent Meeting Space defines room boundaries for a customized virtual meeting space
- Fast and streamlined installation
- Flexible deployment including optional touch controller and BYOD mode
- Built on Microsoft Device Ecosystem Platform (MDEP) for robust security
- Easy remote management and update with Jabra+
- Certified for Microsoft Teams and Zoom Rooms



PANACAST 50 ROOM SYSTEM

The PanaCast 50 experience as a complete room solution on Windows

- The award-winning PanaCast 50 experience delivered as a complete, certified meeting room solution
- Lenovo ThinkSmart Core compute unit running Windows
- ThinkSmart Touch Control to easily start, join and control meetings
- Wired content sharing via HDMI
- Flexible, scalable deployment
- Certified for Microsoft Teams and Zoom Rooms



PANACAST 20

Intelligent, AI-enabled personal video conferencing

- Premium AI-powered 4K Ultra-HD video quality
- AI-driven Intelligent Zoom keeps you center stage
- Intelligent Lighting Optimization for a picture perfect image, wherever you work
- Integrated privacy cover guarantees privacy when you need it
- Built for flexible working. Clips to any monitor. Comes with protective case
- Use with a Jabra headset or speakerphone for an outstanding audio experience
- Truly plug-and-play. Works seamlessly with all leading UC platforms



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COMPETITIVE OVERVIEW

JABRA PANACAST 50

							
	Brand	Owl Labs	Jabra	Bose	Poly	Logitech	Yealink
	Product name	OWL BAR	PANACAST 50	VIDEOBAR VB1	STUDIO	MEETUP	UVC40
	MSRP	\$1,999	\$1,315	\$1,199	\$950	\$899	\$899
SMARTER VIDEO	View: Focus on all participants	Speaker Framing, digital PTZ	Intelligent Zoom, Virtual Director	Group Autoframing	Group framing, Speaker Tracking	Group framing, Speaker Tracking	Group framing, Speaker Tracking
	Single-stream Dynamic Composition	No	Yes	No	No	Yes	No
	Multi-stream Dynamic Composition*	No	Yes	No	No	No	No
	Intelligent Meeting Space	No	Yes	No	No	No	No
	Dual Video Stream	No	Yes	No	No	No	No
	Field of View (Horizontal)	114	180	115	110	120	133
	Motorized Field of View	N/A	N/A	N/A	N/A	170	N/A
	Data Field of View (Horizontal)	N/A	180	N/A	N/A	120	N/A
	Whiteboard	No	Embedded	No	No	No	No
	Resolution	4K	Panoramic-4K	4K	4K	4K	4K
	Zoom	N/A	6x	5x	5x	5x	8x e-PTZ
OUTSTANDING AUDIO	Full Duplex	Yes	Yes	Yes	Yes	Yes	Yes
	No. of microphones	4	8	6	6	3	8
	Remote microphones, optional	Yes	No	No	Yes	Yes	Yes
	Intelligent Speaker for Microsoft Teams Rooms	No	Yes	No	No	No	No
SAFETY & SECURITY	Insights: Safety	No	Yes	No	No	No	No
	In-Room: Guidance to end-users	No	3: LED, Tone, Voice	No	No	No	No
	Security Certified Management System	No	Yes (SOC2)	No	No	No	No
FLEXIBILITY	Insights: Room Occupancy	No	Yes	No	No	Yes, limited by FoV	No
	People Count	No	Yes	No	No	No	No
	Mounting options	3: Wall, Table, Screen	3: Wall, Table, Screen	3: Wall, Table, Screen	3: Wall, Table, Screen	3: Wall, Table, Screen	2: Wall, Screen
	Certified for leading platforms	No	Zoom	Microsoft Teams, Zoom	Microsoft Teams, Zoom	Skype for Business, Zoom	Microsoft Teams, Zoom
	Certified for leading room systems	No	Microsoft Teams Rooms, Zoom Rooms	No	Microsoft Teams Rooms, Zoom Rooms	Microsoft Teams Rooms, Zoom Rooms	Zoom Rooms
	Integrated Content Camera certification	No	Microsoft Teams Rooms	No	No	No	No

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COMPETITIVE OVERVIEW

JABRA PANACAST 50 ROOM SYSTEM



	Brand	Logitech	Jabra	Poly
	Product name	RALLY BAR MEDIUM ROOM SYSTEM	PANACAST 50 ROOM SYSTEM	POLY STUDIO MEDIUM ROOM KIT
	MSRP	\$5,755 USD	\$4,359 USD	\$3,699 USD
	Included devices	Logitech Rally Bar, Logitech Tap controller, Intel NUC mini PC	Jabra PanaCast 50, Lenovo ThinkSmart Core and Controller	Poly Studio, Poly GC8 controller, HP Mini Conferencing PC
VIDEO	Resolution	4K	Panoramic-4K	4K
	Zoom	5X	6X	5X
	Field of View (Horizontal)	82° video (up to 130° with motorized pan/tilt)	180° video 180° data	120° video
	View: Frame all meeting room participants	RightSight	Intelligent Zoom	Group framing
	View: Focus on active speaker	RightSight	Virtual Director	Speaker framing
	Single-stream Dynamic Composition	No	Yes	No
	Multi-Stream Dynamic Composition*	No	Yes	No
	Intelligent Meeting Space	Yes (Camera Zone)	Yes	No
	Dedicated whiteboard capture & streaming	No	Embedded content camera	No
	Dual video streams	No	Yes	No
AUDIO	Microphones	6	8	6
	Speakers	2	4	2
	Full Duplex	Yes	Yes	Yes
	Noise suppression	Yes	Yes	Yes
	Echo cancellation	Yes	Yes	Yes
	Intelligent Speaker for Microsoft Teams Rooms	No	Yes	No
SAFETY & SECURITY	Room occupancy and safety insights	Yes	Active monitoring of room usage and capacity	Yes
	Real-time safety guidance	No	Visual and audible alerts	No
	Secure data management	No	SOC2 compliant	No
FLEXIBILITY	UC platform certifications	Microsoft Teams Rooms (platform) Zoom Rooms	Microsoft Teams Rooms (platform) Zoom Rooms	Microsoft Teams Rooms (platform) Zoom Rooms
	Video device installation options	Wall mount, Screen mount, Table stand	Wall mount, Screen mount, Table stand	Wall mount, Screen mount, Table stand
	Content camera UC certifications	No	Microsoft Teams Rooms certified content camera	No
	Remote deployment & management	Logitech Sync	Jabra Xpress + Jabra Direct ThinkSmart Manager	Poly Lens + RealPresence Resource Manager

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COMPETITIVE OVERVIEW

JABRA PANACAST 50 VIDEO BAR SYSTEM



	JABRA	LOGITECH	POLY	YEALINK	NEAT BAR
	PANACAST 50 VBS	LOGITECH RALLY BAR/RALLY BAR MINI	POLY STUDIO X52	YEALINK A30	NEAT BAR
	Jabra PanaCast 50 VBS Base Unit Jabra PanaCast Control, PoE Adapter	Rally Bar + Tap IP / Rally Bar Mini + Tap IP	Poly Studio X52, Poly TC10	A30, CTP18 Touch Panel	Neat Bar, Neat Pad
VIDEO	Resolution	4K	4K	4K	4056 x 3040 (12 MP)
	Zoom	15X (5X optical + 3X digital) / 4X Digital Zoom	5X Digital Zoom	4X Digital Zoom	4X Digital Zoom (optional 8X Digital Zoom)
	Field of View (Horizontal)	82.1°(132.1° w/ pan-tilt) / 113°(163° w/ pan-tilt)	95° (110° w/motorized pan-tilt)	112°(120°)	120°
	View: Frame all meeting room participants	Intelligent Zoom	Poly DirectorAI Group Framing	Auto Framing	Automatic People Framing
	View: Focus on active speaker	Virtual Director	PolyDirectorAI Speaker Framing	Speaker Tracking	No
	View: Frame multiple meeting room participants individually	Dynamic Composition	PolyDirectorAI People Framing	Multi-focus framing	Neat Symmetry
	Intelligent Meeting Space or similar	Yes	Acoustic Fence	AI-Based Voice	Neat Boundary
	Dedicated whiteboard capture & streaming	No	No	No	No
	Displays supported	2	2	2	2
AUDIO	Microphones	6 mics 7m range / 6 mics 7m range	2x MEMS microphones, 2x Mics (7.6m range)	8x MEMS microphones, (6m range)	5 microphone array + 3 sensor mics (4.9m range)
	Extension mic support	No	Supports 1 ext. mics	Expansion Mics Available	Coming soon with Neat Pad mic
	Speakers	2x Speakers, 2x70mm drivers / 3 Speakers, 1x70mm woofer &2x mid-range	2x 40 W	2x Speakers	Speakerbox and 1 Speaker
	Full Duplex	Yes	Yes	Yes	Yes
	Noise suppression	Yes	Yes	Yes	Yes
	Echo cancellation	Yes	Yes	Yes	Yes
SAFETY & SECURITY	Room occupancy and safety insights	Yes, Provided to UC Partner Cloud	Yes, Logitech Sync	Yes, Poly Lens	Yes, Neat Sense
	Real-time safety guidance	Visual and audible alerts¹	No	No	No
	Secure data management	Media Encryption (TLS and SRTP by Zoom and Microsoft): AES-256 File Based Encryption: AES-256	Full Disk Encryption: AES-128 Full Disk Encryption: AES-128 Symmetric Keys, PKI	Media encryption (H.323, SIP): AES-128, AES-256 • H.235.6 support • Binary Floor Control Protocol (BFCP)	TLS 1.2/1.3, AES 256-bit encryption
					N/A*
FLEXIBILITY	In-Room Participants	10 people	12 people / 6 people	10 people	10 people
	UC platform certifications	Microsoft Teams Rooms on Android and Zoom Rooms	Microsoft Teams Rooms, Zoom Rooms, RingCentral, Tencent, Google Meet	Zoom, Teams, Google Meet	Teams, Zoom, RingCentral, BlueJeans
	Video device installation options	Wall mount, screen mount, table stand	Wall mount, screen mount, table stand	VESA, wall, table stand	VESA, wall, table stand
	OEM Room Size Positioning	Small to medium	Medium to large / Small to medium	Small to medium	Small to medium
	OEM single device deployment & management	webUI, touch controller, touch screen monitor	WebUI, touch controller, touch screen monitor	WebUI, touch controller, touch screen monitor	WebUI, touch controller, touch screen monitor
	OEM remote mass deployment & management	Jabra+	Logitech Sync	Poly Lens	Yealink Device Management Platform
	Partner remote mass deployment & management	Microsoft Teams Admin Center (TAC) or Zoom Device Manager (ZDM)	MS TAC, ZDM and UC Partners' Management Portals	MS TAC, ZDM and UC Partners' Management Portals	MS TAC, ZDM, and UC partners' Management Portals
	BYOD/USB Mode	Yes	Yes	Yes (not on Teams)	Yes

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¹ UC Partner dependant
* N/A Information not available at time of going to print

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COMPETITIVE OVERVIEW


JABRA PANACAST 40 VIDEO BAR SYSTEM

					
	Brand	JABRA	LOGITECH	POLY	YEALINK
OVERVIEW	Product Name	PANACAST 40 VBS	LOGITECH RALLY BAR HUDDLE	POLY STUDIO X32	YEALINK MEETING BAR A20
	Room size and participants	Small 4.5m x 4.5m	Small 4.5m x 4.5m	Small 4.5m x 4.5m	Small 4.5m x 4.5m
	Operating System	Android 13 (MDEP)	Android 10 (CollabOS) (Android 12 coming Spring 2025)	Android 10	Android 10 (Android 13 coming 2025)
VIDEO	Resolution	4K	4K	4K	20MP camera
	Number of cameras	2	1	1	1
	Zoom	4X digital zoom	4X digital zoom	5X digital zoom	8x e-PTZ camera
	Field of View (Horizontal)	Horizontal Field of View: 180° Vertical Field of View: 50	Diagonal Field of View: 120° Horizontal Field of View: 113° Vertical Field of View: 80	Diagonal Field of view: 132° Horizontal Field of view: 120°	Diagonal Field of view: 120° Horizontal Field of view: 111° Vertical Field of view: 73
	View: Frame all meeting participants	Intelligent Zoom	Group View	Group Framing	Auto Framing
	View: Focus on active speaker	Virtual Director	Speaker View Includes PiP view of full room	Speaker Framing	Speaker Tracking + PiP mode (Speaker Tracking + full room view)
	View: Frame multiple meeting room participants individually	Single-stream Dynamic Composition Up to 4 people + full room	Grid View for up to 4 people/windows	People Framing (preview) Up to 6 people	Multi-focus Framing four people
	View: Zoom Smart Gallery (Multi-stream)	4 streams: 3 speaker streams + 1 full room	5 separate video streams	-	3 streams: 2 speakers + 1 full room
	View: Virtual room boundaries	Intelligent Meeting Space	Camera Zone	Poly DirectorAI Perimeter	Video Fence
	Whiteboard streaming	No	Optional with Logitech Scribe	No	No
AUDIO	Microphones	6	6	4	8
	Microphone type	Beamforming array	MEMS	MEMS array	
	Audio extension support	No	No	No	Yes
	Speakers	1	1	2	1
	Full Duplex	Yes	Yes	Yes	Yes
	Noise suppression	Yes	Yes	Yes	Yes
FLEXIBILITY	Video device installation out of the box	Wall mounted	Multi Mount = Wall, table, Above display	Monitor Clamp Also works as table stand	Mounting Bracket TV-Clip Mount
	Other video device installation options	Table Stand, VESA Screen Mount, Tripod	Wall Mount, TV Mount	-	-
	Device Management	Jabra+ Support for Microsoft Teams Admin Center and Zoom Device Management	Logitech Sync Support for Microsoft Teams Admin Center and Zoom Device Management	Cloud Poly Lens Support for Microsoft Teams Admin Center and Zoom Device Management	Yealink Device Management Platform Yealink Management Cloud Service Support for Microsoft Teams Admin Center and Zoom Device Management
	BYOD/USB Mode	Yes	Yes	Yes	Yes

* N/A denotes information not currently available.

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COMPETITIVE OVERVIEW

JABRA PANACAST 20

Market Category		Webcam	Intelligent Personal Video Conferencing					
								
		LOGITECH	LOGITECH	JABRA	CISCO	DELL	ClearOne	
		Company	BRIO Ultra HD Pro Webcam	BRIO Ultra HD Pro Webcam	PanaCast 20	Webex Desk Camera	UltraSharp Webcam	UNITE 50
		Product name	BRIO Ultra HD Pro Webcam	BRIO Ultra HD Pro Webcam	PanaCast 20	Webex Desk Camera	UltraSharp Webcam	UNITE 50
		Price (MSRP)	\$199	\$129	\$199	\$199	\$199.99	\$379
ADVANCED EXPERIENCES	Integrated AI Processor	No	No	Yes	Yes	Yes	Yes	Yes
	Framing intelligence	No	No	Yes	Yes	Yes	Yes	Yes
	Lighting intelligence	Yes	Yes	Yes	Yes	Yes	Yes	Yes
	Dual video streams	No	No	Yes	No	No	No	No
	Picture-in-Picture	No	No	Yes	No	No	No	No
	On-device Background Effects	No	No	Yes	No	No	No	No
	People detection (including face masks)	No	No	Yes	Yes	Yes	Yes	Yes
	Secure remote management	No	No	Yes via Jabra Xpress	Yes	No	No	No
	BASE CAPABILITIES	Video resolution	4K Ultra HD	4K Ultra HD	4K Ultra HD	4K Ultra HD	4K Ultra HD	4K Ultra HD
Focus		Autofocus	Autofocus	Fixed focus	Autofocus	Autofocus	Autofocus	Autofocus
Zoom		3x (1080p) 5x (720p)	3x (1080p) 5x (720p)	3x (1080p) 5x (720p)	3x (1080p) 10x (720p)	3x (1080p) 5x (720p)	3x (1080p) 4x (720p)	3x (1080p) 4x (720p)
Field of view (diagonal)		90°	90°	117°	81°	90°	110°	110°
FOV presets		65°, 78°, or 90°	65°, 78°, or 90°	45°, 60°, 75°, or 90°	65°, 70°, 75°, or 81°	65°, 78°, or 90°	No	No
PTZ		No	No	Auto & manual with 2x presets	No	Auto	Auto & manual	Auto & manual
Lighting optimization (HDR)		Yes	Yes	Yes	Yes	Yes	Yes	Yes
Audio (integrated microphones)		2x omnidirectional	2x omnidirectional	3x omnidirectional (beamforming)	2x omnidirectional	None	None	None
UC service certification		Microsoft Teams Zoom	Microsoft Teams Zoom	Microsoft Teams Zoom	No	Microsoft Teams Zoom	No	No
Windows Hello support		Yes	Yes	No	Yes	Yes	No	No
DEVICE SPECIFICATIONS	Device dimensions (mm: WxHxD)	102x27x27 (camera) 36x19x63 (clip)	102x27x27 (camera) 36x19x63 (clip)	44x25x80 (camera with clip)	91x20x41 (camera) 41x18x65 (clip)	42x42x90 (camera) 32x9x65 (clip)	153x33x36 (camera) 57x17x62 (clip)	153x33x36 (camera) 57x17x62 (clip)
	Device size (mm³)	74,358 (camera) 117,450 (with clip)	74,358 (camera) 117,450 (with clip)	88,000 (camera with clip)	74,620 (camera) 122,590 (with clip)	124,627 (camera) 143,347 (with clip)	181,764 (camera) 241,842 (with clip)	181,764 (camera) 241,842 (with clip)
	Image sensor	13 MP	13 MP	13 MP	13 MP	8.3 MP	8.42 MP	8.42 MP
	Lens cover	Attachment	Attachment	Integrated	Integrated	Attachment	Integrated	Integrated
	Housing	Plastic	Plastic	Aluminum	Aluminum	Aluminum	Aluminum	Aluminum
	Mounting options	Detachable clip Tripod thread	Detachable clip Tripod thread	Embedded clip Tripod thread	Attached clip Tripod thread	Magnetic clip Tripod adapter	Attached clip Tripod thread	Attached clip Tripod thread

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Engage with us

Enhance your audio and video offerings with our world-class solutions, ideal for expanding your business solutions portfolio to set the scene for what collaboration will look like in modern meeting spaces. Our goal is to help you continue making your customers' meeting experience even more outstanding. We can help you leverage the types of discovery questions, sales enablement and marketing playbooks, and several other proven tools and trainings to help you win more deals, faster and with a positive customer buying experience. Let's see how we can help you become a leader for work & life audio and video solutions.

EXPLORE YELLOWHUB

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