

Jabra GN

**team
yellow**

Onboarding guide

Jabra Enterprise Channel Partner

START

Welcome to Jabra.

The world's leading professional audio brand for work and life.

Hej, (that's 'hi' in Danish).

We're Jabra. Part of the GN Group, creators of award-winning video and audio products, for work and life.

Since 1869, we've innovated and pushed the boundaries of what's possible, **engineering technology that's transformed the way people connect and collaborate all over the world.**

We bring the joy of hearing back to those who need it most, while our exceptional audio and video solutions ensure that every call and every interaction is filled with true clarity and emotion.

Our deep understanding of how the ear works and how sound is processed allows us to create products that deliver unparalleled audio experience.

Our commitment to Danish design guarantees high-quality, functional, and elegant solutions that not only perform exceptionally but also look and feel great.

That's why we continue to break fresh ground with future-proof solutions, delivering a constant stream of updates with our innovation partners.



“We design and engineer technology that frees people to work, live and communicate how and where they want to, equipping them with the tools to live their life to a new rhythm.”

Peter Karlstromer, CEO

SUSTAINABILITY

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Sustainability.

Tech of the future for the future.

At the core of what we do is a strong commitment to sustainability that goes beyond just ticking boxes.

We're all about cutting our carbon footprint through smart, data driven choices and making products that last and can be repaired.

Our approach includes responsible supply chain management, following strict audit programs based on the OECD's five-step due diligence guidance to avoid conflict minerals and uphold human rights. We believe in delivering real, measurable environmental and social impacts through everything we do.

1

We aim to have all our packaging FSC-certified by 2025 and have already reduced our packaging's carbon footprint by 84%.

2

Our main sites run on 100% solar energy, and we're committed to moving all other sites to clean power by 2025.

3

We're cutting our employee travel in half by 2025 by embracing more virtual meetings.

4

Our dedication has earned us recognition from top sustainability standards, placing us in the top 28% by EcoVadis.

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Jabra Website Introduction

Alongside this guide, we have websites that have proven themselves very useful to our partners. To get you started, we'd recommend bookmarking these:

- Jabra Official Website: [Wireless Headsets and Headphones for Office, Music & Sport | Jabra](#)
- YellowHub Partner Portal: <https://yellowhub.jabra.com/>
- Jabra Support: [Jabra Support](#)
- Warranty and Service: [Warranty & Service \(jabra.com\)](#)
- Jabra Device Management Platforms: [Software & Apps \(jabra.com\)](#)
- Jabra+ Device Management Platform: [Jabra+ for Admins](#)
- Jabra Devices for Microsoft Teams: [Jabra devices certified for Microsoft Teams](#)
- Jabra Devices for Zoom: [Jabra + Zoom](#)
- Jabra and Crestron Meeting Room Solutions: [Jabra + Crestron](#)
- Product Identifier: [Product identifier \(jabra.com\)](#)
- Jabra Compatibility Guide: [Find the right headset for your device with the Jabra Compatibility Guide - Jabra](#)
- Jabra Security Center: [Jabra Security Center | Jabra Support](#)
- Jabra ServiceNet Portal For Warranty Replacements And Returns: [Jabra ServiceNet | Login](#)
- Enterprise Products Declarations of Conformity: [Declarations of Conformity \(jabra.com\)](#)
- Product Commercial Claim Verifications: [Commercial disclaimers \(jabra.com\)](#)
- Jabra Developer Zone for Device Integration: [Jabra Developer Zone](#)
- Jabra Distributor Locator: [Authorized distributors \(jabra.com\)](#)



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Unlock Your Potential as a Jabra Authorized Reseller!

Visit [YellowHub](#) and click ‘Sign Up Now’ to review our partner terms.



Elevate your business and drive success by becoming an official Jabra Authorized Reseller



Branded marketing materials fully licensed, optimized and ready to use in your local market



Achieve sustainability growth with Deal Registration and Marketing Development Funds* to boost your profitability.



Audio and video expertise: we have a broad range of solutions, software and support to help you empower your clients, whatever their needs



Earn discounts and rewards on what you sell, boosting your margins and increasing your earnings



Tech support and additional resources, there whenever you need them. We’ve created a library of technical support guides and detailed product guides and sales resources, available online, 24/7



Earn certificates on our comprehensive online training courses and become an audio and video solutions sales and technical specialist

* Please check with your local YellowHub support if available in your market.

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YellowHub Partner Platform

In this section you will find:

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- [Find your way around YellowHub](#) [GO TO PAGE](#)

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Introducing YellowHub.

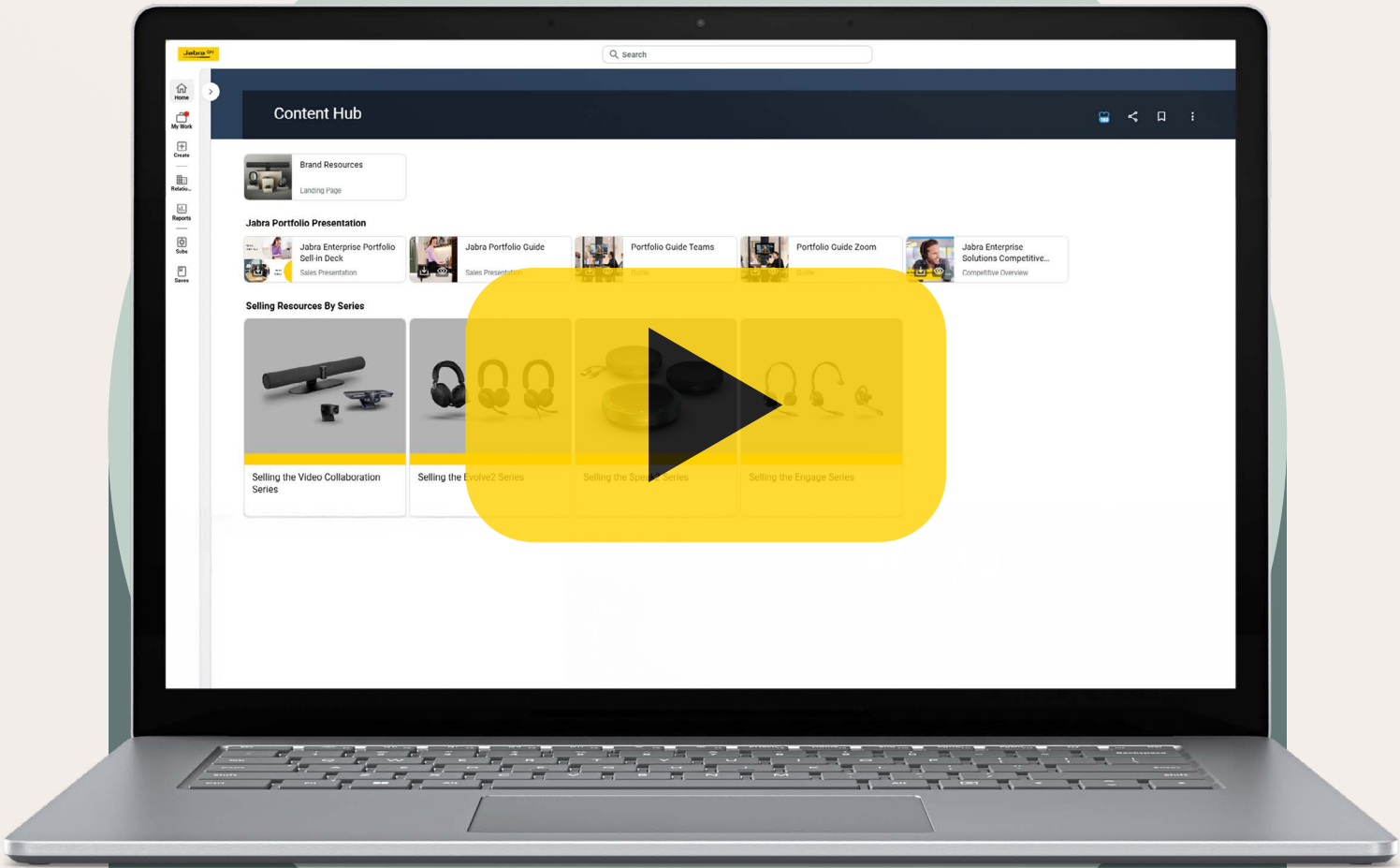
The one-stop shop for all your Jabra needs.

Welcome to YellowHub – your exclusive Jabra partner portal.

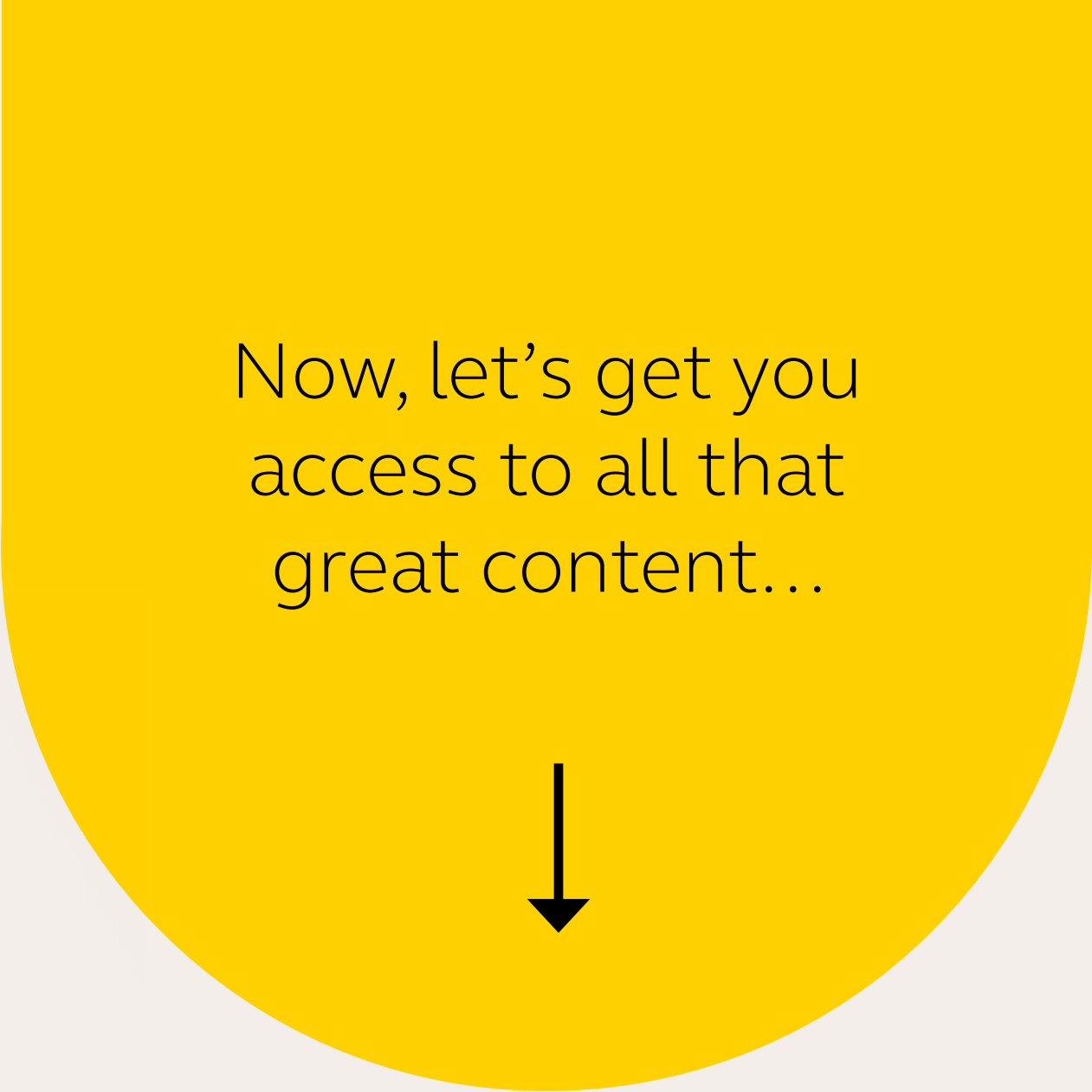
We’ve designed this platform to help you get the most out of your partnership with us.

Inside, you’ll find a rich collection of sales, marketing, training, and support resources – all completely free and ready whenever you are.

But enough talk – let’s kick things off with a quick introductory video!



Play the video



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Find your way around YellowHub

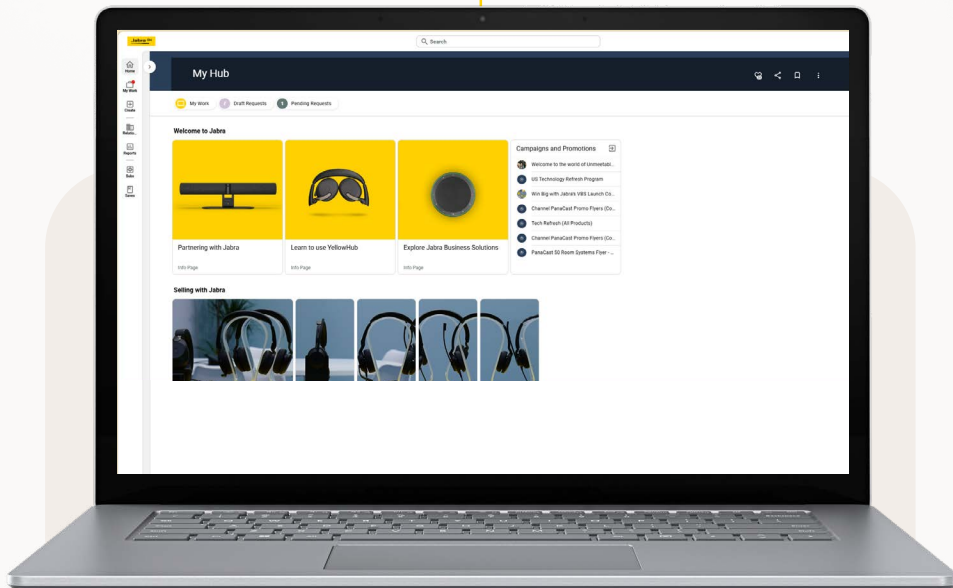
My Hub

Content Hub

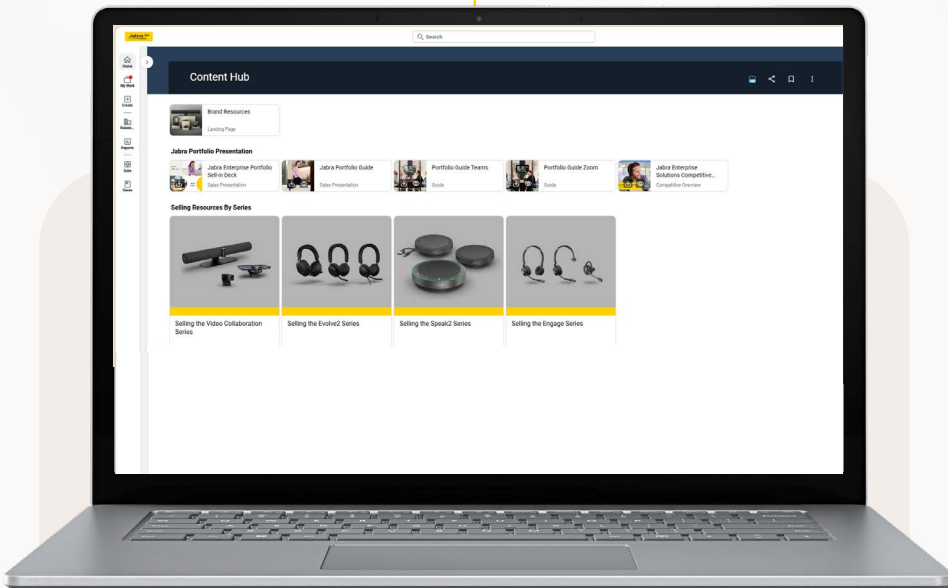
Learning Hub

Insights Hub

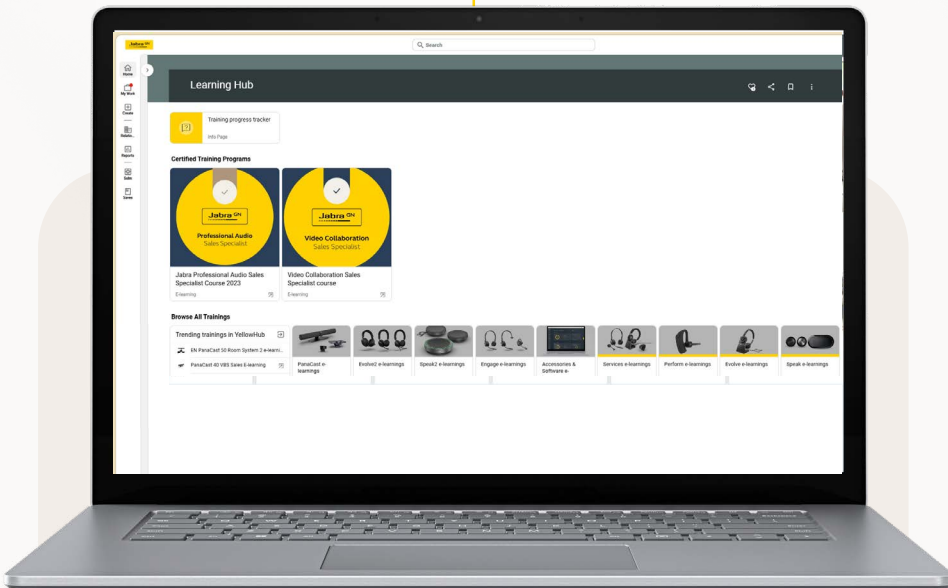
Technical Support Hub



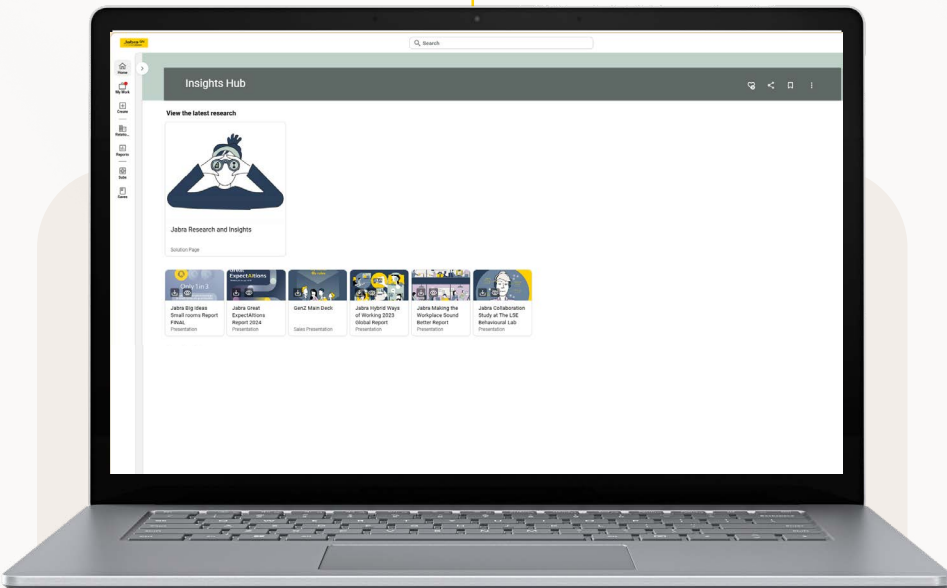
Explore Jabra, access campaigns, sales tools, and invite your team in one click.



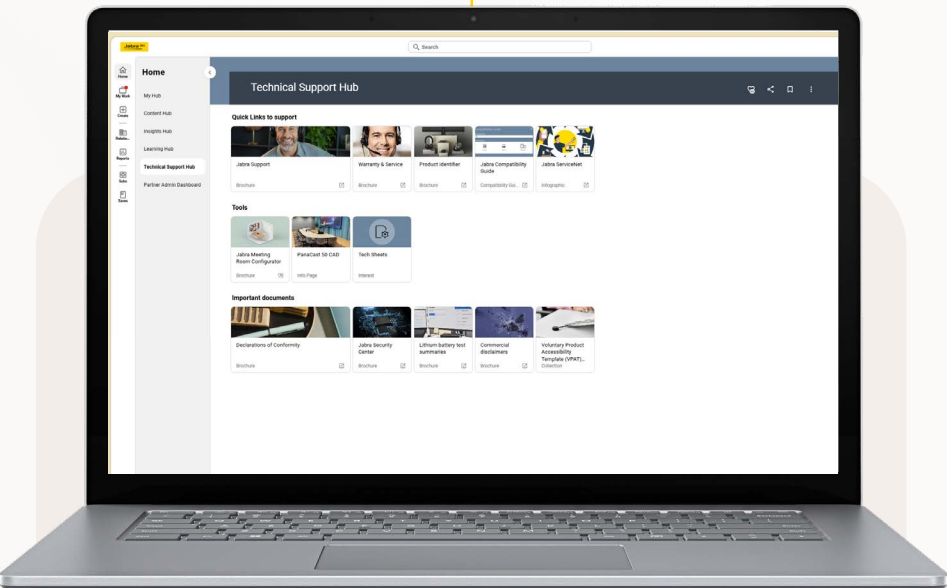
Find pitch decks, datasheets, and assets to support selling and demos.



Earn badges with e-learnings covering everything from sales to technical knowledge



Stay ahead with Jabra research, case studies, and sustainability updates.



Comprehensive technical support resources to enhance your customer support

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Rewarding partner programs

Every step of the way. We have the right program for you.

Friends of Jabra

(Available in US and Canada only)

TAKE ADVANTAGE OF OUR EXCLUSIVE MEMBER-ONLY PROGRAM

Friends of Jabra is an employee purchase program that gives your employees discounts with up to 40% off selected Jabra products including our world-class headsets, speakers and video conferencing devices, for their own personal use.



Jabra OneRewards

(Available in NA region only)

Points mean prizes. Our Jabra OneRewards program rewards you for your hard work. Earn points with every device you sell, watch them rack up in the OneRewards portal, and then redeem them in the reward zone for gift cards, travel opportunities or your own Jabra devices.

Note. It is important to check with your company policies around incentive programs and be aware of any additional tax implications which may apply to rewards earned.

Deal Registration

(Contact Jabra sales representative for availability in your market)

As a Jabra authorized partner, you can submit a Deal Registration on YellowHub. This will help you win more deals with your customers. Gain increased profits as Jabra’s Deal Registration program helps you secure a more competitive price and position you to go after new business. It is a win-win situation!

Get rewarded: As a Jabra authorized partner, you can get rewarded for bringing new opportunities to Jabra, with competitive pricing to give you the leading edge.

A closer partnership with Jabra: By registering deals on YellowHub, you will be able to work together and get support from the Jabra team to win business.

More free time: Use the improved self-service in YellowHub to register your deals. Keep track of your Jabra Deal Registrations on YellowHub. Now it’s way simpler to work with Jabra.



Not For Resale (NFR)

(Contact Jabra sales representative for availability in your market)

Our NFR Program offers Jabra partners the opportunity to test, demo and educate customers and resellers on the Jabra Enterprise devices with a commercially friendly discount*. With hands-on experience, and deeper knowledge of Jabra’s products, your organization can deliver with confidence, close more sales and create better business results. Now that’s quite a show.

* For full terms and conditions please visit the NFR program on YellowHub.

Hands-on experience: As a Jabra authorized partner, your employees and customers can try out and get familiar with Jabra’s products, so they understand them better than ever before.

Win more business: Showcasing Jabra products in your showroom or demo center enables you to upsell Jabra’s new and existing solutions.

Free up time: Use the improved self-service in YellowHub to order NFR devices. Keep track of your requests in YellowHub. Now it’s even simpler to work with us.

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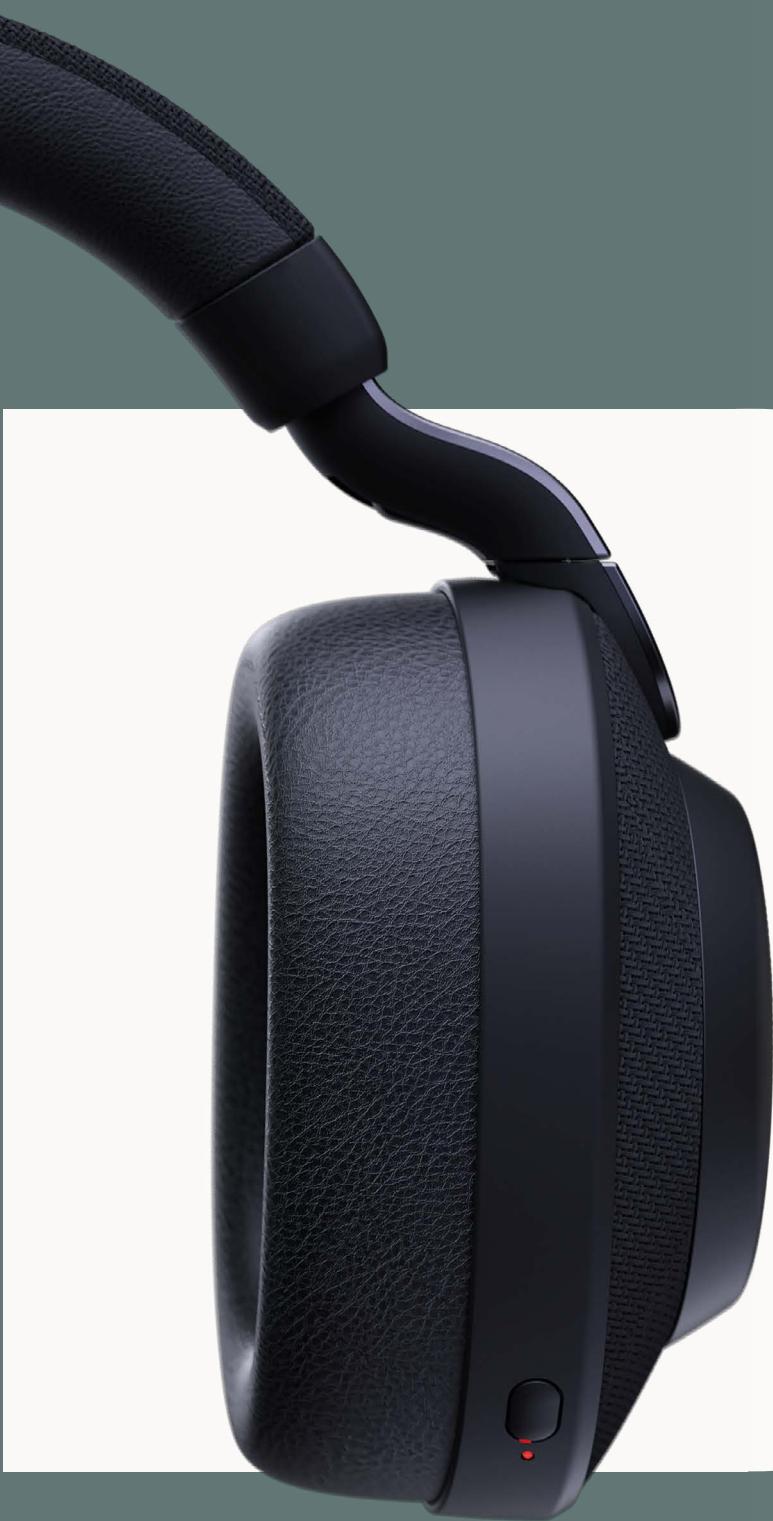
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Jabra Professional Audio Product Portfolio

Did you know that only 50% of the world’s 572m professionals currently use a professional audio device?* That means there’s a HUGE untapped market of around 286m professionals* wasting valuable time. And as the brand of choice for 80% of Fortune 100 companies, Jabra is the ideal partner to help you crack those opportunities wide open.

Whether it’s equipping people with the solutions to be at their productive best wherever they’re working, helping contact centers increase customer satisfaction, or connecting front-line workers, we have the solutions, expertise, and support to help you make it happen.



The world’s leading professional audio brand for work & life

*Global Knowledge Workers Research, Q2 2023



JABRA EVOLVE2

The next generation in professional headsets

We've reimaged our best-selling Evolve headsets - used by over 30 million professionals worldwide - to create a crystal-clear audio experience across all hybrid locations.

With fantastic focus-boosting features including upgraded noise-cancellation, enhanced microphones for the Open Office, and our groundbreaking Jabra AirComfort technology, our ultra-flexible Evolve2 headsets help people collaborate and concentrate in unbelievable comfort, wherever they choose to work.

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EVOLVE2 SERIES

It's not just new in every way. It's the new standard.

EVOLVE2 BUDS

Professional true wireless earbuds with ANC

- Focus anywhere with Active Noise Cancellation (ANC)
- Advanced Bluetooth Multipoint connectivity
- Jabra MultiSensor Voice™ for professional calls on the go
- Plug-and-play USB adapter enhances sound & connection
- Ultra-compact, comfortable design
- Up to 33 hours battery



EVOLVE2 85

Professional wireless headset with Digital Hybrid ANC

- Digital hybrid Active Noise Cancellation (ANC), and incredible noise isolation
- 360° busylight, visible from all angles
- With Jabra ClearVoice microphone technology and hideaway boom arm mute
- Up to 37 hours battery life
- Powerful 40mm speakers and AAC codec
- All-day comfort, with soft memory foam and an ergonomic design



EVOLVE2 75

Professional wireless headset with ANC

- Adjustable Jabra Advanced Noise Cancellation (ANC)
- With Jabra ClearVoice microphone technology and hideaway boom arm mute
- 360° busylight, visible from all angles
- Up to 36 hours battery life
- All day comfort with increased ventilation and reduced pressure



EVOLVE2 65 FLEX

Professional foldable headset with Hybrid ANC

- Unique fold-and-go design for portable professionalism
- Out-of-this-world comfort with Jabra Air Comfort technology
- Best-in-class Hybrid Active Noise Cancellation* (ANC)
- With Jabra ClearVoice microphone technology and hideaway boom arm mute
- Premium sound for calls and music



EVOLVE2 55

Professional wireless headset with ANC

- Silence your surroundings with Active Noise Cancellation (ANC)
- Out-of-this-world comfort with Jabra Air Comfort technology
- With Jabra ClearVoice microphone technology and boom arm mute
- Optimized sound for professional and personal use
- Dual connectivity, plug-and-play, and up to 30m/100ft wireless range



EVOLVE2 50

Professional corded headset with ANC

- Silence your surroundings with Active Noise Cancellation (ANC)
- Designed for maximum comfort with Jabra Air Comfort technology
- With Jabra ClearVoice microphone technology and boom arm mute
- Optimized sound for professional and personal use
- Fast plug-and-play and dual connectivity



EVOLVE2 40

Professional corded headset

- New angled design with memory foam ear cushions for noise isolation like never before
- 360° busylight visible from all angles
- With Jabra ClearVoice microphone technology and boom arm mute
- Powerful leak-tolerant 40mm speakers
- All-day comfort, with soft memory foam cushions that mold to your ears' contours
- Dual USB-C/A adapters to improve connectivity



EVOLVE2 30

Professional corded headset

- Ultra-lightweight for enhanced all-day comfort
- With Jabra ClearVoice microphone technology
- 28mm speakers for outstanding audio
- Noise-isolating design
- Reinforced steel headband & slider for increased durability
- Integrated busylight for instant 'do not disturb' mode
- Dual USB-C/A adapters to improve connectivity



UC and Microsoft Teams certified variants available

All Evolve2 headsets are certified for leading virtual meeting platforms.

Find out more

*Class is defined as competitors in the same price range. Refer toJabra.com/commercial-claims

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JABRA ENGAGE

Industry-Leading Headsets for Maximum Call Centric Performance

After analyzing over 10,000 calls, we've uncovered the hidden cost of background noise on both finances and the key performance indicators of contact centers.

Background noise causes twice as many interruptions to calls, leading to a 10% increase in the average call length and a 10% drop in customer satisfaction scores.

Jabra Engage headsets suppress 80% more background noise than MS Teams Open Office Premium certification requires. The result is improved conversation quality, less interruptions, 10% shorter calls, and happier customers.

By cutting the average call handling time, agents are available to take more calls than ever before, ensuring that the initial investment pays itself back in weeks.

Introduce real-time call quality data and fix any issues before they arise, with AI-enabled Engage headsets. Boasting advanced voice recognition technology and designed to be comfortable all day long, these are designed for maximum customer satisfaction, inside and outside the call center.

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ENGAGE & BIZ SERIES

Keep those customers satisfied

Designed to suit the needs of call centric workers

ENGAGE 40

Professional digital corded headset with inline control unit

- Real-time insights improve call quality
- Powerful microphones for better call clarity
- Comfort all day, with a secure, adaptive fit
- Tough and durable, with a three-year warranty
- Advanced speakers so you never miss a word
- Protect your hearing with our advanced features
- Dual USB-C/A adapters to improve connectivity
- Microsoft teams-certified variants



ENGAGE 50 II

Professional digital corded headset with control unit

- The best headset for clear customer calls with three best-in-class microphones²
- Real-time insights improve call quality⁴
- Comfort all day, with a secure, adaptive fit
- Tough and durable, with a three-year warranty
- Advanced speakers so you never miss a word
- Protect your hearing with our advanced features
- Dual USB-C/A adapters to improve connectivity
- Detachable control unit with adjustable SmartRinger
- Microsoft teams certified variants



BIZ 2300

Professional corded headset

- Connect to a desk phone or softphone via USB or QD¹
- Superior call clarity
- Foam or leather-feel ear cushions for added comfort
- The contact center headset that is built to last
- USB versions offer easy in-line call management
- Air Shock microphone reduces unwanted “pops” for better call quality
- Programmable button with USB-A and USB-C variant
- Microsoft Teams certified variants



ENGAGE 55

Premium portable DECT wireless headset

- Up to 150 meters / 490 feet DECT wireless range
- Goes beyond the highest DECT Security Level C
- Stereo sound¹ & wideband audio, optimized for speech clarity
- Pre-paired adapter for instant calls
- Durable USB DECT adapter is designed for portability
- Lightweight to keep you comfortable all day
- Choice of different wearing styles¹
- Microsoft teams certified variants



ENGAGE 75/65 CONVERTIBLE

Premium DECT wireless headset

- Connect to up to 5 devices including desk phone and softphone¹
- Up to 100m/330ft range
- Up to 3x wireless density²
- Integrated busylight
- Advanced noise-cancelling microphone
- Enhanced hearing protection
- Up to 9 hours talk time
- Choice of different wearing styles¹
- Rich call analytics



ENGAGE 75/65

Premium DECT wireless headset

- Great-sounding calls, even in noisy work environments
- Up to 150m/490ft range. Enables up to 3x more wireless users in same space³
- Integrated busylight
- Connect to up to 5 devices at once¹
- Advanced noise-cancelling microphone
- Enhanced hearing protection
- Up to 13 hours talk time
- Stereo and Mono variants available
- Rich call analytics using Jabra Xpress and SDK



¹Variant dependent | ²Refer to Jabra.com/commercial-claims | ³Dependent on usage – Find details on Jabra.com/Engage | ⁴ Access via the free Engage+ app, integration partners or SDK for customized integrations

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JABRA SPEAK2

World’s number 1 professional speakerphones

With over 9 million sold around the world, Jabra Speak is the most popular professional, portable, speakerphone series on the market.

Transform any space into a meeting room with an upgrade to Speak2, boasting crystal-clear audio and a mic that picks up even the quietest voices. Collaboration has never been this effortless and effective.

1 Refer to Jabra.com/commercial-claims | 2 Super-wideband audio experience requires UC client support, and device support | 3 Initial activation is required via the Jabra Sound+ or Jabra Direct apps

SPEAK2 75

The best professional speakerphone for hybrid working¹

- Super-wideband audio² and a full-range 65mm speaker
- Advanced full duplex audio powers natural conversations
- Four beamforming noise-cancelling microphones
- Microphone quality indicator³ so you know you’re being heard
- Voice Level Normalization equalizes all voices
- Comes with Microsoft Swift Pair & Google Fast Pair
- Certified for leading virtual meeting platforms
- Possibility to link two speakers for larger rooms



SPEAK2 55

Personal USB and Bluetooth speakerphone

- Full duplex audio for natural conversations
- Four beamforming noise-cancelling microphones
- Voice Level Normalization equalizes all voices
- Full-range 50mm speaker & wideband audio
- Comes with Google Fast Pair
- Certified for leading virtual meeting platforms



SPEAK2 40

Flexible speakerphone with outstanding professional audio

- Full duplex audio for natural conversations
- Four beamforming noise-cancelling microphones
- Voice Level Normalization equalizes all voices
- Full-range 50mm speaker & wideband audio
- Certified for leading virtual meeting platforms



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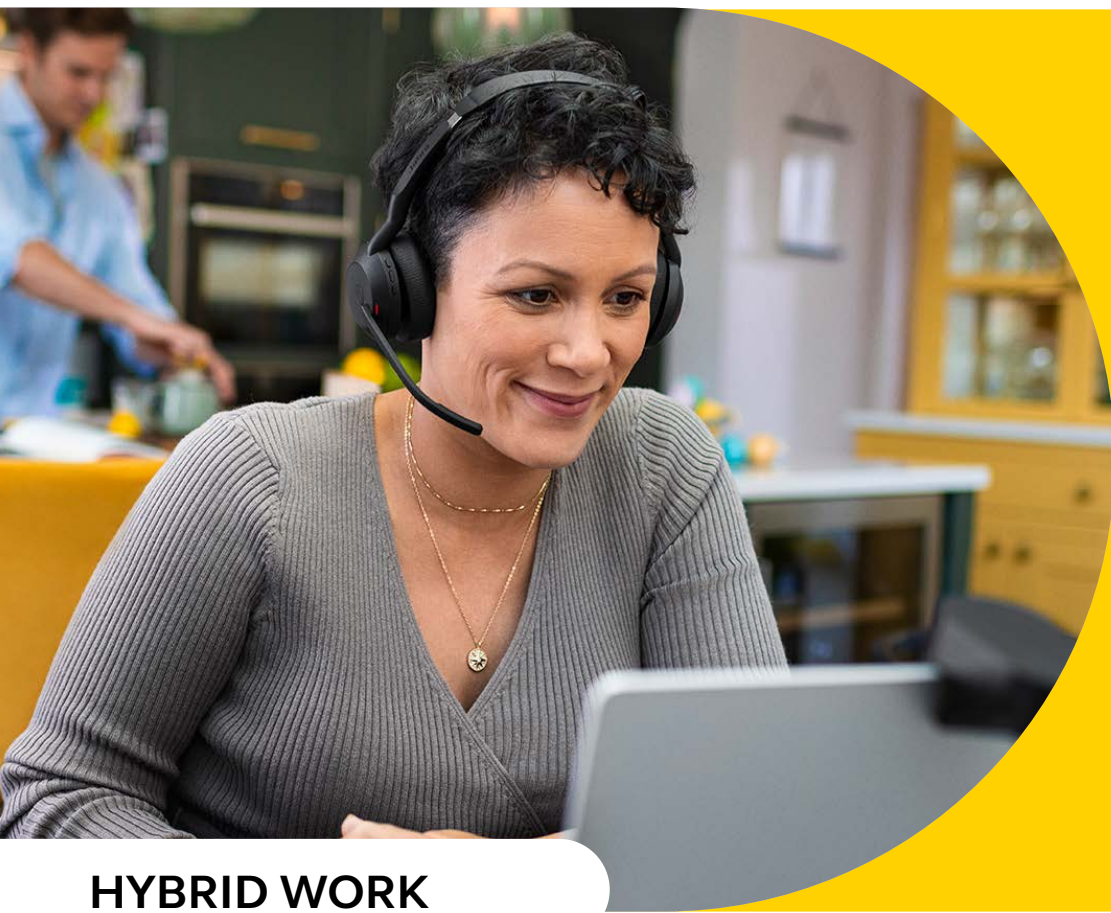
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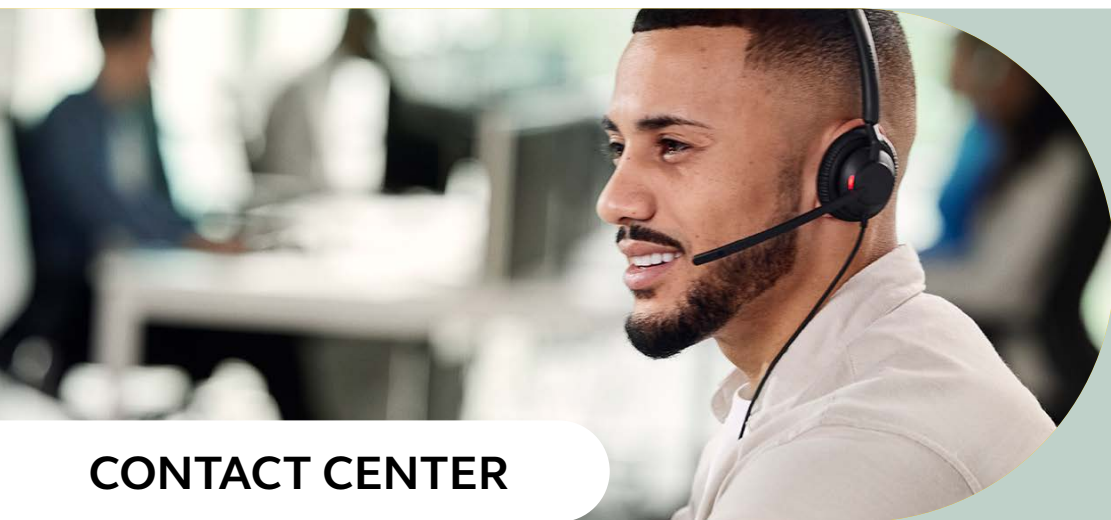
JABRA SERVICES



Make the most of Microsoft Teams with Jabra



HYBRID WORK



CONTACT CENTER



COLLABORATION



We have a long, proud history of working with Microsoft to improve online collaboration and teamwork for organizations with remote workforces. From the meeting room to the living room, or the front-line to a café queue, we have a Microsoft certified solution to help people work effectively.

Often exceeding the standard certification levels of Microsoft’s own rigorous testing standards, our products integrate seamlessly into Microsoft Teams, leaving people free to concentrate on the task at hand. Our close collaboration with Microsoft also allows us to offer enhanced support and upgrades, ensuring your productivity and satisfaction are long-term.

* Meets Microsoft open office requirements

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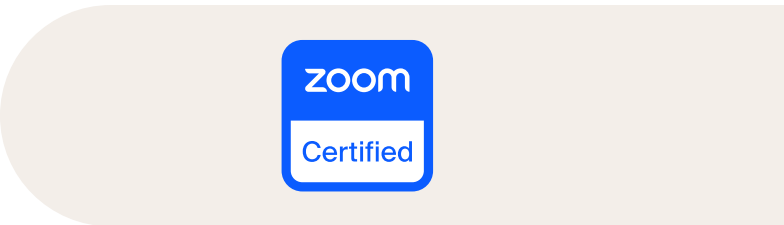
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JABRA+

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Take meetings to new heights with Jabra and Zoom



We have partnered with Zoom to provide the widest range of plug-and-play devices certified for Zoom.



Externally tested and certified as meeting Zoom’s technical requirements, we can guarantee the highest possible audio quality on every call. This guarantee is future-proofed with our ongoing firmware updates and technical support.



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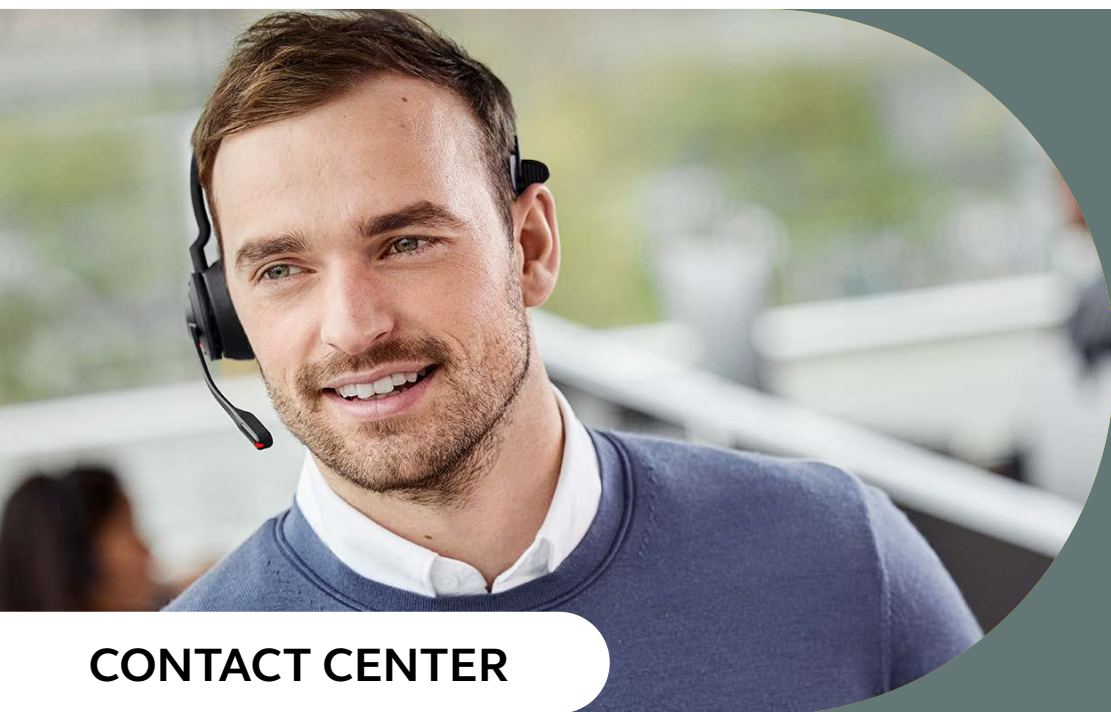
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Jabra + Google - For enhanced collaboration



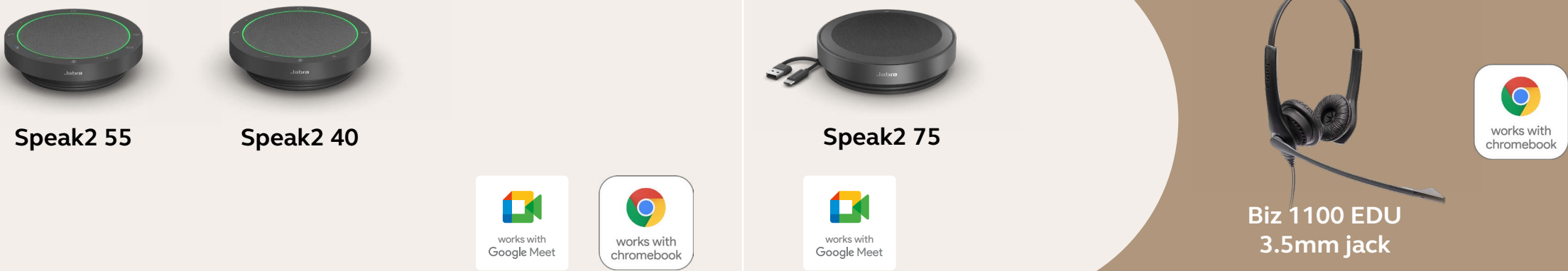
BUSINESS USER



CONTACT CENTER



EDUCATION



Outstanding audio combined with seamless connectivity

From virtual meetings, to customer calls, to remote learning, Jabra audio devices are tested and proven to deliver an optimized experience with Google products. Join video conferences on Google Meet, make Google Voice calls, or work on the move using your Chromebook – Jabra certified devices help you get the most out of your day.

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Introducing Jabra Video Solutions.

Make room for more collaboration and productive meetings with Jabra video solutions for small and medium rooms.

With a unique 180° field-of-view, crystal-clear audio and AI-enabled video experiences, our solutions deliver fully inclusive meetings to enhance your collaboration.

Capture the whole room

Make the most of your meeting space with our 180° field of view



4K

4K HD video quality for a picture perfect view of everyone in the meeting



AI-powered intelligent video experiences with regular software upgrades enhancing features and functionality, enabling your customers to get the most from their meeting rooms now and in the future



Incredible sound with advanced microphone technology so everyone always sounds sharp, including beamforming microphones, precision voice detection, and full duplex technology to let conversations flow freely¹



Straightforward set up so whichever solution you deploy, from plug-and-play portable devices to room systems, it's quick to get started



All our room system solutions are **certified** for Microsoft Teams Rooms and Zoom Rooms



Easy-to-use with plug-and-play solutions enable people to simply walk into their next meeting and get going straight away



Easy to manage and easy to keep updated with our future-ready architecture and Jabra Plus comprehensive device management platform

¹ For PanaCast Room Systems. For PanaCast 20, choose a Jabra Speak2 speakerphone or Evolve2 headset for outstanding audio.

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Jabra for Microsoft Teams Rooms

In collaboration with Microsoft, our PanaCast series video solutions offer top of the range Microsoft Teams and Microsoft Teams Rooms meeting experiences.

Our unique 180-degree field of view video bar provides outstanding picture quality, matched by the premium sound you would expect from the world’s leading professional audio brand. Powerful AI technology enhances meeting equity, boosting collaboration and productivity to the next level. To take advantage of every technological boundary we push through in the future, there is additional raw processing power built into the video bar’s architecture.



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Video collaboration. Reinvented.



PANACAST 40 VBS

Small room Android video bar system

- Maximize your small meeting rooms with 180° field of view in 4K video
- Array of beamforming, noise-cancelling microphones and impressive speaker
- Cutting-edge AI-powered video features for more inclusive meetings:
 - Intelligent Zoom that automatically adjusts the field of view in real time
 - Virtual Director that intelligently tracks the active speaker
 - Dynamic Composition that delivers a close-up view of the 4 most recent speakers in the room
 - Intelligent Meeting Space defines room boundaries for a customized virtual meeting space
- Go from box to first meeting in under 12 minutes with a secure, wall-mounted installation.*
- Flexible deployment including optional touch controller and BYOD mode
- Built on Microsoft Device Ecosystem Platform (MDEP) for robust security
- Easy remote management and update with Jabra+
- Certified for Microsoft Teams



PANACAST 50

The award-winning hybrid meeting experience for small to medium size rooms

- 180° field of view delivering wall-to-wall room coverage
- Four powerful speakers and eight beamforming microphones for astounding Jabra sound with full duplex audio, noise suppression, super wide band audio and echo cancellation
- Intelligent meeting room experiences that deliver more inclusive hybrid meetings, including:
 - Intelligent Zoom that automatically adjusts the field of view in real time
 - Virtual Director that intelligently tracks the active speaker
 - Dynamic Composition that delivers a close-up view of the 4 most recent speakers in the room
 - Intelligent Meeting Space defines room boundaries for a customized virtual meeting space
- Network-connected system enables easy remote management and data access
- Real-time whiteboard streaming for more inclusive remote collaboration
- Plug-and-play for fast setup and maximum ease of use
- Certified for Microsoft Teams



PANACAST 50 ROOM SYSTEM 2

NEW

Updated PanaCast 50 Room System on Windows

- All the best features of the PanaCast 50 Room System with even more flexibility and performance power
- Two controller options – plug-and-play USB touch controller or network-based IP touch controller
- Upgraded Lenovo Core Gen 2 compute for faster performance
- Bring Your Own Device (BYOD) now supported
- Certified for Microsoft Teams



*Based on GN internal UX testing, March 2025.

PANACAST 50 VIDEO BAR SYSTEM

Medium room Android video bar system

- Maximize your medium meeting rooms with 180° field of view in 4K video
- Four powerful speakers in a zero-vibration stereo setup and full duplex
- Cutting-edge AI-powered video features for more inclusive meetings:
 - Intelligent Zoom that automatically adjusts the field of view in real time
 - Virtual Director that intelligently tracks the active speaker
 - Dynamic Composition that delivers a close-up view of the 4 most recent speakers in the room
 - Intelligent Meeting Space defines room boundaries for a customized virtual meeting space
- Fast and streamlined installation
- Flexible deployment including optional touch controller and BYOD mode
- Built on Microsoft Device Ecosystem Platform (MDEP) for robust security
- Easy remote management and update with Jabra+
- Certified for Microsoft Teams



PANACAST 50 ROOM SYSTEM

The PanaCast 50 experience as a complete room solution on Windows

- The award-winning PanaCast 50 experience delivered as a complete, certified meeting room solution
- Lenovo ThinkSmart Core compute unit running Windows
- ThinkSmart Touch Control to easily start, join and control meetings
- Wired content sharing via HDMI
- Flexible, scalable deployment
- Certified for Microsoft Teams



PANACAST 20

Intelligent, AI-enabled personal video conferencing

- Premium AI-powered 4K Ultra-HD video quality
- AI-driven Intelligent Zoom keeps you center stage
- Intelligent Lighting Optimization for a picture perfect image, wherever you work
- Integrated privacy cover guarantees privacy when you need it
- Built for flexible working. Clips to any monitor. Comes with protective case
- Use with a Jabra headset or speakerphone for an outstanding audio experience
- Certified for Microsoft Teams



Jabra for Zoom Rooms

Our PanaCast video systems have been developed and fully certified in collaboration with Zoom, to ensure superior Zoom Rooms performance and long-term reliability.

Easy to set up and manage, outstanding picture quality across our unique 180-degree field of view is matched by the premium sound you would expect from the world's leading professional audio brand, making it ideal to address hybrid working challenges. Meeting equity is enhanced by our powerful AI technology which boosts productivity and takes collaboration up a notch. Then, to ensure every technological boundary we push through in the future is taken full advantage of, there is additional raw processing power built into the video bar's processor.



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PARTNER PROGRAMS

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VIDEO SOLUTIONS

JABRA+

JABRA SERVICES



PANACAST SERIES

Video collaboration. Reinvented.



PANACAST 40 VBS

Small room Android video bar system

- Maximize your small meeting rooms with 180° field of view in 4K video
- Array of beamforming, noise-cancelling microphones and impressive speaker
- Cutting-edge AI-powered video features for more inclusive meetings:
 - Intelligent Zoom that automatically adjusts the field of view in real time
 - Virtual Director that intelligently tracks the active speaker
 - Dynamic Composition that delivers a close-up view of the 4 most recent speakers in the room
 - Intelligent Meeting Space defines room boundaries for a customized virtual meeting space
- Go from box to first meeting in under 12 minutes with a secure, wall-mounted installation.*
- Flexible deployment including optional touch controller and BYOD mode
- Built on Microsoft Device Ecosystem Platform (MDEP) for robust security
- Easy remote management and update with Jabra+
- Certified for Zoom Rooms



PANACAST 50

The award-winning hybrid meeting experience for small to medium size rooms

- 180° field of view delivering wall-to-wall room coverage
- Four powerful speakers and eight beamforming microphones for astounding Jabra sound with full duplex audio, noise suppression, super wide band audio and echo cancellation
 - Intelligent meeting room experiences that deliver more inclusive hybrid meetings, including:
 - Intelligent Zoom that automatically adjusts the field of view in real time
 - Virtual Director that intelligently tracks the active speaker
 - Dynamic Composition that delivers a close-up view of the 4 most recent speakers in the room
 - Intelligent Meeting Space defines room boundaries for a customized virtual meeting space
- Network-connected system enables easy remote management and data access
- Real-time whiteboard streaming for more inclusive remote collaboration
- Plug-and-play for fast setup and maximum ease of use
- Certified for Zoom and Zoom Rooms



PANACAST 50 VIDEO BAR SYSTEM

Medium room Android video bar system

- Maximize your medium meeting rooms with 180° field of view in 4K video
- Four powerful speakers in a zero-vibration stereo setup and full duplex
- Cutting-edge AI-powered video features for more inclusive meetings:
 - Intelligent Zoom that automatically adjusts the field of view in real time
 - Virtual Director that intelligently tracks the active speaker
 - Dynamic Composition that delivers a close-up view of the 4 most recent speakers in the room
 - Intelligent Meeting Space defines room boundaries for a customized virtual meeting space
- Fast and streamlined installation
- Flexible deployment including optional touch controller and BYOD mode
- Built on Microsoft Device Ecosystem Platform (MDEP) for robust security
- Easy remote management and update with Jabra+
- Certified for Zoom Rooms



PANACAST 50 ROOM SYSTEM

The PanaCast 50 experience as a complete room solution on Windows

- The award-winning PanaCast 50 experience delivered as a complete, certified meeting room solution
- Lenovo ThinkSmart Core compute unit running Windows
- ThinkSmart Touch Control to easily start, join and control meetings
- Wired content sharing via HDMI
- Flexible, scalable deployment
- Certified for Zoom Rooms



PANACAST 20

Intelligent, AI-enabled personal video conferencing

- Premium AI-powered 4K Ultra-HD video quality
- AI-driven Intelligent Zoom keeps you center stage
- Intelligent Lighting Optimization for a picture perfect image, wherever you work
- Integrated privacy cover guarantees privacy when you need it
- Built for flexible working. Clips to any monitor. Comes with protective case
- Use with a Jabra headset or speakerphone for an outstanding audio experience
- Certified for Zoom



*Based on GN internal UX testing, March 2025.

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VIDEO SOLUTIONS

JABRA+

JABRA SERVICES



Jabra Plus

This is the ideal platform to manage Jabra professional audio and video conferencing room solutions - bringing new experiences from anywhere.

- 1

Streamlined management

With easy access to all devices, IT admins can efficiently implement tailored firmware updates, troubleshoot issues in real-time, and maintain device performance. The platform’s user-friendly interface simplifies navigation, making it easy for IT teams to adapt and optimize their management processes.
- 2

Enhanced security

Built on the secure Microsoft Azure platform, Jabra Plus Management offers seamless Single Sign-On (SSO) access, robust end-to-end encryption, and support for multi-factor authentication (MFA) to ensure maximum security.

With GDPR compliance and regular security assessments, Jabra Plus Management ensures strong data privacy. Built with extensive customer testing and feedback, it combines top-tier security with usability to meet your customer needs.
- 3

Ongoing support and training

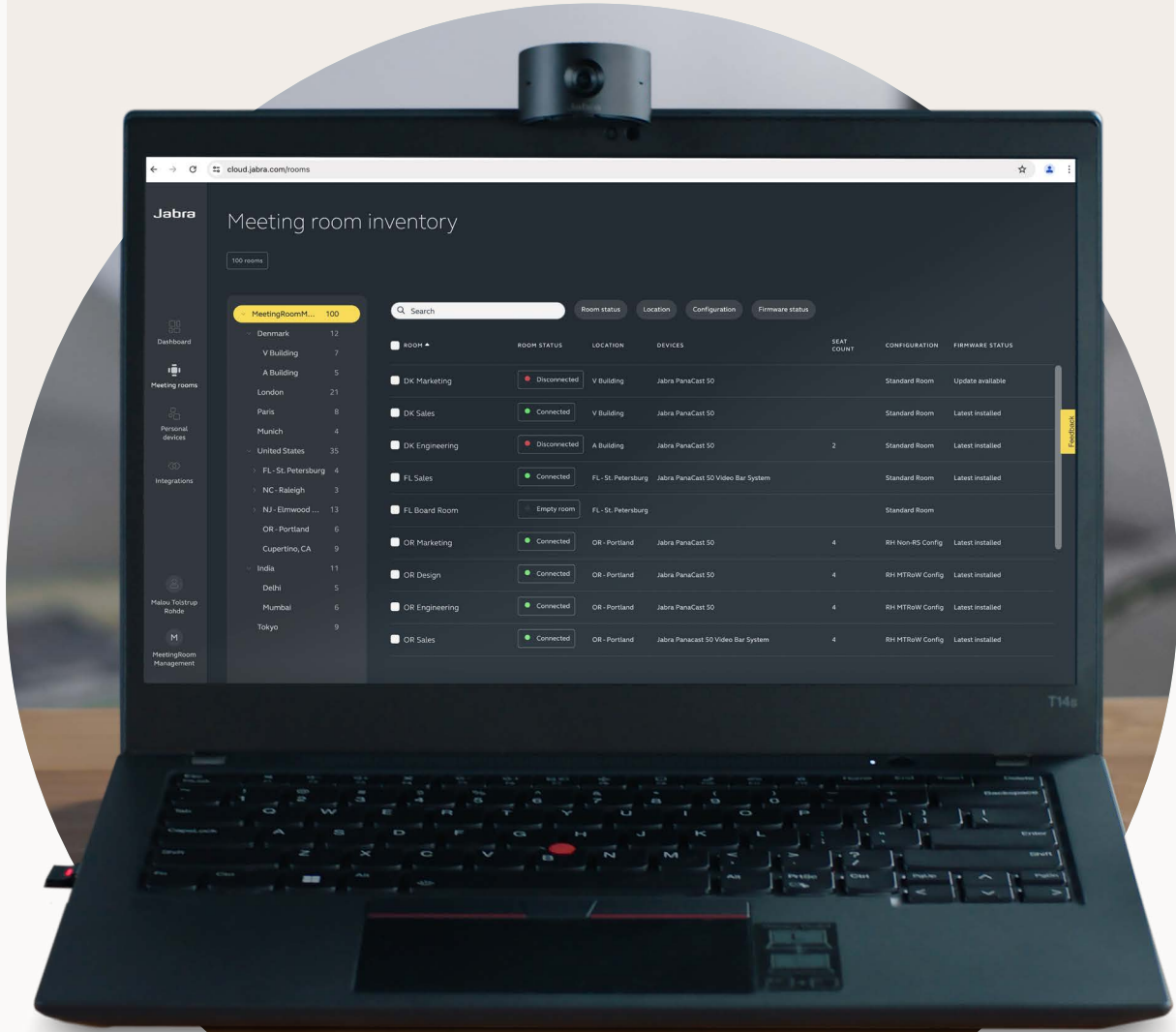
Jabra keeps you in the loop with ongoing support and training from our expert teams. Get all the know-how and tools you need to onboard existing and new customers to maximize the value of the Jabra solutions you sell and bring new meeting room experiences and solution enhancements to life.
- 4

Future-proof your customers’ investment

Set IT teams up for success with Jabra Plus—maximizing device performance across personal audio and video conferencing solutions for smooth meetings every time. With a powerful roadmap ahead, the user experience improves and your added value grows.
- 5

Expand your reach with Jabra’s all-in-one solutions

Offer a wide range of enterprise-grade and SMB-ready audio and video solutions—plus intuitive management software for seamless control across locations.






JABRA SERVICES

Tailored services for a seamless workday

Make hybrid working a success with Jabra’s complete range of services

Find out more on jabra.com/business/service


¹ Reach out to your Jabra Account Manager or Jabra Support to find out which enterprise products and countries are covered by Jabra Warranty+



JABRA WARRANTY+

Jabra Warranty+ is a service designed to extend device coverage beyond the standard warranty term.¹

- + Protect your customer’s investment when purchasing PanaCast solutions from you
- + Additional coverage to achieve up to 5 years warranty
- + Each device can have its own warranty length so they can secure the devices that matter most



JABRA CARE

Support plans enabling your customers to work anytime, anywhere. Developed to help them manage their hybrid teams’ individual needs.

- + Full coverage on all PanaCast units in use
- + Premium 24/5 or 24/7 support access through a dedicated support team (phone and email)
- + Faster device replacement with same day, express shipping³, including for people working from home
- + Enhanced support with online trainings and insights meetings and reports



Engage with us

Enhance your audio and video offerings with our world-class solutions, ideal for expanding your business solutions portfolio to set the scene for what collaboration will look like in modern meeting spaces. Our goal is to help you continue making your customers’ meeting experience even more outstanding. We can help you leverage the types of discovery questions, sales enablement and marketing playbooks, and several other proven tools and trainings to help you win more deals, faster and with a positive customer buying experience. Let’s see how we can help you become a leader for work & life audio and video solutions.

SIGN UP TO YELLOWHUB



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